Washington Update Presented by Brian H. Graff ASPPA Executive Director/CEO

Recent Developments • In-Plan Roth Conversions • Pension Funding • House Compromise on Fee Disclosure

ASPPA"

Washington Update Investment Advice Regulations • Elimination of Class Exemption • Fee Leveling Rule • Application to IRAs • Future consideration of conflicts • Utilization of Computer Model • Impact on Sun America

Washington Update

Financial Services Reform Bill

- Application of Fiduciary Standard of Care/ Senator Johnson's Proposed Study
 - Parallel to QP investment advice proposal
- CFPA Jurisdiction Over Service Providers



Washington Update

Fee Disclosure Rules

- Service Provider Disclosure
 - Placement of advisory fees
- Participant Disclosure Rules
 - Treatment of non-mutual fund investment
- Non-ERISA Plans
- Effective Date/Implementation Issues



Washington Update

Examination of Target Date Funds

- DOL/SEC Hearing
- Possible Enhanced Disclosure Requirements
- Kohl Bill Fiduciary Status of TDF Managers





Washington Update

QPFC Credential (Qualified Plan Financial Consultant)

- The "Mark of Distinction" for advisors serving the Qualified Plan market
- Instructor-led Web courses now available through ASPPA and CFFP
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