

## Thomas R. Kmak



- CEO and co-founder of Fiduciary Benchmarks, 2007 to current. Fiduciary Benchmarks (FBi) is a premier benchmarking service for defined contribution plans that is designed to help fiduciaries determine whether the fees they are paying to their service providers are reasonable in light of the value being received. Through their construction and presentation, FBi reports give plan decision makers the context necessary to improve decisions and positively affect the measures of long-term plan success. FBi reports are available primarily through advisor/consultants, recordkeepers, TPAs and other plan service providers.
- Prior to founding FBi, Tom Started the JPMorgan Retirement Plan Services business in 1990 with American Century. Upon leaving in October 2007, that business employed 1,100 people serving 200 large plan sponsors with over 1.5 million participants and more than \$115 billion in assets.
- During his 18 years with Retirement Plan Service, the company initiated numerous industry firsts including no blackout conversions and the innovative employee education program, Audience of One. Tom also served on the Executive Committee for JPMorgan's asset management business.
- Prior to that Tom held a number of positions related to the retirement industry
  - Associate responsible for Kansas City DC practice with William M. Mercer, Inc. from 1988 – 1990
  - Managed Employees Benefits Trust Department of Midwest Commerce Bank, 1986-1988
  - Staff Consultant for accounting firm Crowe, Chizek & Company from 1982 – 1986
- Named by *Ingram's* magazine as one of Kansas City's inaugural "Forty under Forty," Tom is a recognized expert in the retirement services industry who has been a featured speaker at various conferences and has published articles in some of the most well-known periodicals in the industry.
- Tom graduated Phi Beta Kappa from DePauw University in Greencastle, IN with Bachelor of Arts degrees in economics and computational mathematics while also lettering his last 3 years at DePauw in intercollegiate basketball.
- Tom is married to wife Catherine of 29 years with two sons, 23 and 19. Outside interests are golf, basketball, and reading.