



CONFERENCE

APRIL
25-27

20 X 18

SAN DIEGO
CALIFORNIA

HILTON SAN DIEGO BAYFRONT

Michael Woods

Executive Vice President, OSJ Branch Manager and Co-Owner
Pensionmark Financial Group, LLC



Michael Woods joined Pensionmark Financial Group, LLC in 2009 bringing with him experience on both the plan provider side, as one of the top wholesalers for ING Retirement Solutions, and as a plan advisor. He currently acts as the Executive Vice President, OSJ Branch Manager, and Co-Owner of the organization with a focus on developing retirement plan solutions for our corporate clients as well as our national network of advisors. Over his career, Michael has worked extensively with corporations and non-profits in the field of qualified and non-qualified retirement programs.

Michael and his 3 children live in the Santa Barbara area.

Awards & Recognition

- Recognized as a Top 10 Advisor in the 401kWire's Large-Market category¹
- 2007 Highest Regional Director Sales²
- One of the nation's most influential retirement plan advisors by 401kWire (2009)³.
- Named to 401kWire's list of 300 Most Influential DC Advisors (2010-2012).⁴
- Named as one of the Top Retirement Plan Advisors in the Nation by PLANSPONSOR Magazine (2006-2017).⁵

Education & Certifications

- BS in Economics at Fitchburg State University
- Series 7, 24, 65 registrations
- International Honor Society of Economics