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**Chuck Rolph, JD, MSFS, CFP®, CEBS, CPC, CPFA, TGPC, CLU®, ChFC®, RICP**  
Director, Advanced Consulting Group  
Nationwide®



Since 1977, Chuck has specialized in the strategic and tactical uses of qualified retirement plans, nonqualified deferred compensation arrangements, and employer sponsored employee benefit plans to grow, protect, and tax-efficiently distribute retirement income. He works with financial advisors to: (i) prevent and solve problems; and (ii) capitalize on opportunities related to the employee benefit plans of their clients.

Chuck is uniquely qualified to coach financial advisors in the effective use of employee benefit plans and arrangements by virtue of his combination of education and professional experience related to the design, establishment, funding, and administration of such plans. He holds a Juris

Doctor (JD) degree from the University of Nebraska. From the American College of Financial Services, he holds a Master of Science in Financial Services (MSFS) degree and the following professional designations: (i) Chartered Life Underwriter (CLU); (ii) Chartered Financial Consultant (ChFC); and (iii) Retirement Income Certified Professional (RICP). Chuck is a Certified Financial Planner® (CFP) and regularly works with financial advisors on financial planning matters. Additionally, Chuck holds the Certified Employee Benefit Specialist (CEBS) credential, which is co-sponsored by the International Foundation of Employee Benefit Plans and the Wharton School of the University of Pennsylvania.

Chuck is actively involved in the American Retirement Association and is a credentialed member of three of its subsidiary organizations: (i) the American Society of Pension Professionals and Actuaries (ASPPA), holding the Certified Pension Consultant (CPC) designation; (ii) the National Association of Plan Advisors (NAPA), holding the Certified Plan Fiduciary Advisor (CPFA) designation; and (iii) the National Tax-deferred Savings Association (NTSA), holding the Tax-Exempt and Governmental Plan Consultant (TGPC) designation.

During his 17 years as a private practice employee benefits attorney in Indianapolis, Chuck was recognized in the publication Best Lawyers in America from 2005 - 2010 and was rated A-V (Preeminent) by the lawyer rating firm of Martindale-Hubbell. Chuck also accumulated experience in the funding and administration of employee benefit plans while serving as Vice President of Advanced Sales and Pensions at Jefferson National Life Insurance Company in Indianapolis and as Vice President and General Counsel of The Nyhart Company, Inc., an actuarial and employee benefits consulting firm headquartered in Indianapolis. In his focus of helping financial advisors achieve greater success with their clients



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through the effective use of employee benefit plans and arrangements, Chuck is inspired by the words of General Colin Powell: "Success is the result of perfection, hard work, learning from failure, loyalty, and persistence."