

# **Monitoring Report**

Prepared on: 11/25/2013 | Fund data as of 10/31/2013

Prepared For:
Sample 401k Client

1300 Liberty Ave Pittsburgh, PA 15222 Prepared By:

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**Service Providers:** 

Accountant : HWB LLP Custodian : A&T Bank

# **Committee Members / Authorized Individuals**

 Name
 Position

 James Smith
 Vice President

 Stave lenking
 CFO

Steve Jenkins CFO
Sally Booth Treasurer

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Grouping: Broad asset class using the fi360 default ordering | Investment ordering: ascending

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This section compares the hypothetical performance of the client portfolio to various selected benchmarks(if included).

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This section displays standard disclosures for performance and fees as defined by FINRA.

Grouping: Broad asset class using the fi360 default ordering | Investment ordering: ascending

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This section compares an investments return to the median peer group manager and an index benchmark.

Grouping: Broad asset class using the fi360 default ordering | Investment ordering: ascending

#### **Investment Expenses**

This section provides expense analysis for the investments including the prospectus net, prospectus gross, and audited net expense ratios.

### Fi360 Fiduciary Score® Scatter Plot

This section displays the fi360 Fiduciary Score (Quarter and Average (3yr)) for each investment using a scatter plot graph.

#### Fi360 Fiduciary Score® Breakdown

This section presents specific fiduciary due diligence analysis for each investment using the fi360 Fiduciary Score criterion.

Grouping: Broad asset class using the fi360 default ordering | Investment ordering: ascending

# Due Diligence Criteria Breakdown

This section reports the due diligence analysis for each investment compared to the selected monitoring criteria. An optional second section displays an evaluation of the last 12 periods against the selected criteria.

### **Investment Commentary**

This section displays any investment level commentary or notes.

Grouping: Broad asset class using the fi360 default ordering | Investment ordering: ascending

### Watch List - Action Items

This section facilitates the watch list and replacement decisions for investments on the Watch List.

# **Meeting Minutes**

This section will display all of the meeting minute notes.

### **Peer Group Definitions**

This section defines each peer group used in the report.

### **Index Definitions**

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### Glossary

This section displays terms and descriptions for all of the relevant data points used throughout the report.

# **Investment Company Contact Information**

This section provides the phone number for the investment companies in the report.

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# **Executive Commentary**

# **Market Commentary**

### 3/31/2013

\*\*\*Sample Commentary\*\*\*

Although a fiscal cliff resolution did not come until after the New Year, U.S. stock markets soared to ring in 2013, booking an 11% gain in the first quarter.

The U.S. government dragged its feet in passing a fiscal cliff resolution, allowing the country to enter 2013 without an agreement in place to avoid several tax hikes that endangered the economy. In a debate marked by posturing and stubbornness, politicians reached an agreement in the wee morning hours of January 1, avoiding several tax hikes while setting the stage for budget sequestration and debt ceiling debates that could affect the market in the second quarter.

With tax fears eased, investors began to pour money back into the markets. U.S.-based stock funds received a more than \$12 billion inflow in January, with the Morningstar US Market Index reaching record highs. With a bullish trend developing in the equity markets, commodity prices suffered somewhat during the quarter, creating pockets of underperformance for companies driven by precious metals. Oil prices treaded water and led to modest gains in the energy sector.

The final days of the quarter were affected by the Cyprus bailout situation, which led to heightened concern over the economic state of the eurozone but did not trigger a large selloff in the markets. However, the Cyprus situation could serve as foreshadowing of other uncertain economic situations in European countries. The treatment of depositors, which involved the seizure of funds from many in Cyprus, has come under particular scrutiny, and the tactics employed there could lead to catastrophic events if other European countries require economic bailouts of a similar nature.

The Federal Reserve maintained its stance on keeping rates low until the labor market sees significant improvement toward the Reserves unemployment benchmark set forth in the previous quarter.

Economic data continued to improve, as housing starts rose while unemployment showed signs of abating. Furthermore, banks have begun to expand credit offerings, pointing to continued strength in the improving U.S. banking system.

\*\*\*Sample Commentary\*\*\*

# 12/31/2012

\*\*\*Sample Commentary\*\*\*

Global equity markets rallied in the fourth quarter of 2012, with the MSCI World Index up 3.1% in local currency terms, as two of the three major worries that dominated the investment landscape in the second half of the year receded. These were the eurozone debt crisis and the fear of a prolonged period of low growth for the Chinese economy. The third worry, the US fiscal cliff, became the dominant global macro news story by the end of the year (with an agreement of sorts reached on the 1st January).

The euro crisis rumbled on, but with peripheral spreads narrowing over the quarter. This reflected not only repeated reassurances by the European Central Bank (ECB) that it stood behind the euro, but also progress on the creation of a eurozone banking union. In addition, Greece pushed through more austerity measures and structural reforms in return for a EUR 34 billion tranche of the previously agreed European Fiscal Stability Fund/ International Monetary Fund (EFSF/ IMF) bailout package, and for some concessions on its outstanding debt. In December, the Athens Chamber of Commerce reported that 19% of Greeks claimed to be optimistic about the future of the economy, against 8% in October.

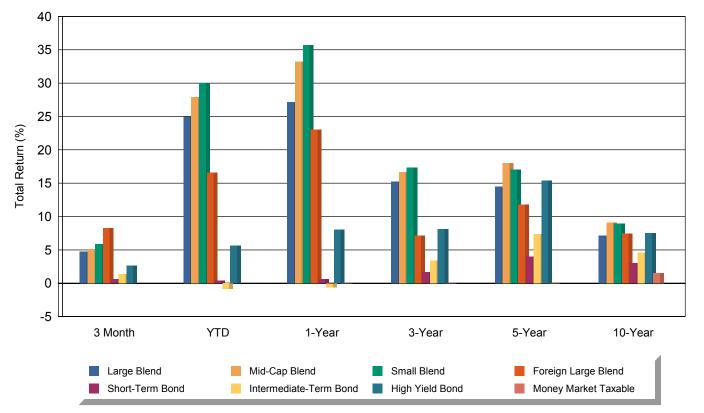
Spain continued to prevaricate over applying for assistance from the OMT (Outright Monetary Transaction) programme. Meanwhile, in Italy prime minister Mario Monti announced his resignation in December after Silvio Berlusconi declared that his party would no longer support the government. This has triggered an election for February, in which the next government will be decided. Some analysts fear that political paralysis in Italy may undo the progress made by the country this year, in easing investors nervousness over the large and stubborn debt to GDP ratio. In China, third quarter GDP growth came in at a stronger than expected rate of 9.1% quarter on quarter (q/q) at an annualised rate. This, together with an improvement in some economic leading indicators, contributed to a recovery in the Chinese and emerging stock markets in general, with the MSCI Emerging Markets Index up 5.4% over the quarter in local currency terms. A new Communist Party leadership team was installed in November.

\*\*\*Sample Commentary\*\*\*

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# **Performance Summary - Broad Market** (Total Returns)

Mutual Fund/ETF Peer Group	3-Month	YTD	1-Year	3-Year	5-Year	10-Year
Large Blend	4.72%	25.02%	27.11%	15.24%	14.48%	7.13%
Mid-Cap Blend	5.13%	27.89%	33.24%	16.66%	18.05%	9.09%
Small Blend	5.90%	29.99%	35.70%	17.32%	17.06%	8.96%
Foreign Large Blend	8.30%	16.60%	23.03%	7.17%	11.81%	7.42%
Short-Term Bond	0.65%	0.42%	0.62%	1.67%	4.01%	3.04%
Intermediate-Term Bond	1.36%	-0.88%	-0.60%	3.41%	7.36%	4.62%
High Yield Bond	2.62%	5.67%	8.03%	8.10%	15.37%	7.53%
Money Market Taxable	-0.02%	0.00%	0.01%	0.01%	0.07%	1.50%



Returns are based on the median mutual fund/ETF manager for each respective peer group.

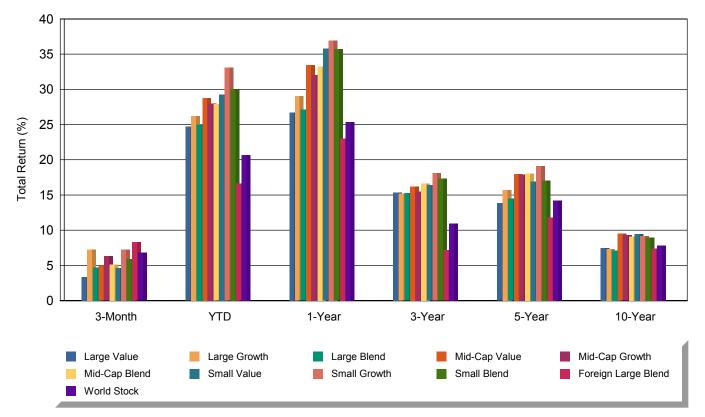
Investors should consider the investment objectives, risks, and charges and expenses of a fund carefully before investing. Prospectuses containing this and other information about the fund are available by contacting your financial consultant. Please read the prospectus carefully before investing to make sure that the fund is appropriate for your goals and risk tolerance. The performance information shown represents past performance and is not a guarantee of future results. The investment return and principal value of an investment will fluctuate so that the shares, when redeemed, may be worth more or less than their original cost. The performance information shown reflects performance without adjusting for sales charges. If adjusted for sales charges, the load would reduce the performance quoted. Current performance may be lower or higher than the performance information shown.

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# Performance Summary - Equity (Total Returns)

Mutual Fund/ETF Peer Group	3-Month	YTD	1-Year	3-Year	5-Year	10-Year
Large Value	3.36%	24.70%	26.72%	15.33%	13.84%	7.47%
Large Growth	7.28%	26.23%	29.02%	15.17%	15.73%	7.34%
Large Blend	4.72%	25.02%	27.11%	15.24%	14.48%	7.13%
Mid-Cap Value	4.94%	28.79%	33.43%	16.19%	17.97%	9.51%
Mid-Cap Growth	6.30%	27.99%	32.06%	15.52%	17.89%	9.29%
Mid-Cap Blend	5.13%	27.89%	33.24%	16.66%	18.05%	9.09%
Small Value	4.64%	29.28%	35.75%	16.39%	16.91%	9.46%
Small Growth	7.28%	33.07%	36.96%	18.09%	19.11%	9.16%
Small Blend	5.90%	29.99%	35.70%	17.32%	17.06%	8.96%
Foreign Large Blend	8.30%	16.60%	23.03%	7.17%	11.81%	7.42%
World Stock	6.80%	20.68%	25.36%	10.96%	14.18%	7.86%



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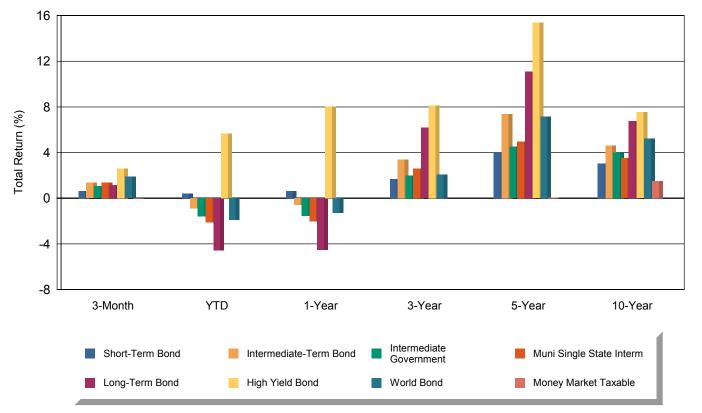
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# Performance Summary - Fixed Income (Total Returns)

Mutual Fund/ETF Peer Group	3-Month	YTD	1-Year	3-Year	5-Year	10-Year
Short-Term Bond	0.65%	0.42%	0.62%	1.67%	4.01%	3.04%
Intermediate-Term Bond	1.36%	-0.88%	-0.60%	3.41%	7.36%	4.62%
Intermediate Government	1.06%	-1.58%	-1.54%	1.99%	4.51%	3.99%
Muni Single State Interm	1.38%	-2.10%	-2.04%	2.62%	4.98%	3.50%
Long-Term Bond	1.17%	-4.56%	-4.51%	6.18%	11.10%	6.76%
High Yield Bond	2.62%	5.67%	8.03%	8.10%	15.37%	7.53%
World Bond	1.88%	-1.91%	-1.30%	2.08%	7.16%	5.24%
Money Market Taxable	-0.02%	0.00%	0.01%	0.01%	0.07%	1.50%



Returns are based on the median mutual fund/ETF manager for each respective peer group.

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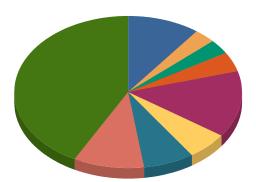
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# **Holdings Summary**

Investment Name	Peer Group	Ticker	Туре	\$ Amount Invested	Percentage	Action
Large-Cap Equity				59,000.00		
American Century Fundamental Equity A	Large Blend	AFDAX	MF	37,000.00	6.37	Watch
Delaware US Growth Instl	Large Growth	DEUIX	MF	22,000.00	3.79	-
Mid-Cap Equity				19,000.00		
Dreyfus Structured Midcap A	Mid-Cap Blend	DPSAX	MF	19,000.00	3.27	-
Small-Cap Equity				18,000.00		
Columbia Small Cap Index A	Small Blend	NMSAX	MF	18,000.00	3.10	-
Developed International Equity				23,000.00		
Manning & Napier World Opportunities A	Foreign Large Blend	EXWAX	MF	23,000.00	3.96	Watch
Emerging Market Equity				82,000.00		
Acadian Emerging Markets Instl	Diversified Emerging Mkts	AEMGX	MF	82,000.00	14.11	-
Real Estate				34,000.00		
Nuveen Real Estate Securities A	Real Estate	FREAX	MF	34,000.00	5.85	-
Long-Term Fixed Income				42,000.00		
PIMCO Long-Term US Government A	Long Government	PFGAX	MF	42,000.00	7.23	Watch
Intermediate Fixed Income				58,000.00		
Pioneer Bond A	Intermediate-Term Bond	PIOBX	MF	58,000.00	9.98	-
Allocation				246,000.00		
T. Rowe Price Retirement 2020	Target Date 2016-2020	TRRBX	MF	78,000.00	13.43	-
T. Rowe Price Retirement 2030	Target Date 2026-2030	TRRCX	MF	96,000.00	16.52	-
T. Rowe Price Retirement 2040	Target Date 2036-2040	TRRDX	MF	72,000.00	12.39	-
Total				\$581,000.00	100%	





# **Style Analysis**

# Morningstar Style Box™ Overview

The Morningstar Style Box™ is a nine-square grid that provides a graphical representation of the investment style of mutual funds, exchange traded funds, group retirement plan annuities, variable annuity sub-accounts and separately managed accounts.

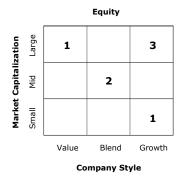
- a. US and Intl. equities are classified according to market capitalization (the vertical axis) and growth and value factors (the horizontal axis).
- b. Fixed income funds are classified according to credit quality of the long bonds owned (the vertical axis) and interest rate sensitivity as measured by a bond's effective duration (the horizontal axis)

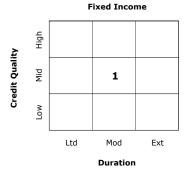
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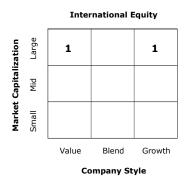
- (1) A Morningstar Style Box<sup>TM</sup> is only displayed if the investment has > 20% allocation in the corresponding asset class (ex. > 20% in US Stocks);
- (2) Some investments do not fit into a Morningstar Style Box™ and will be identified at the end of the section;
- (3) Investments that receive BOTH an equity and fixed income Morningstar Style Box™ using the methodology above will be excluded from the charts and identified at the end of the section.

# Morningstar Style Box™ Breakdown

#### The number of investments in each style is indicated in the charts below.







# Morningstar Style Box™ Detail

Investment Name	Peer Group	Туре	Displayed Above	% Stocks	% Bonds	US Equity	Fixed Income	Intl Equity
Large-Cap Equity								
American Century Fundamental Equity A	Large Blend	MF	Yes	98.87	0.00			
Delaware US Growth Instl	Large Growth	MF	Yes	99.34	0.00			
Mid-Cap Equity								
Dreyfus Structured Midcap A	Mid-Cap Blend	MF	Yes	99.02	0.00			
Small-Cap Equity								
Columbia Small Cap Index A	Small Blend	MF	Yes	96.89	0.00			
Developed International Equity								
Manning & Napier World Opportunities A	Foreign Large Blend	MF	Yes	94.93	0.00			
Emerging Market Equity								
Acadian Emerging Markets Instl	Diversified Emerging Mkts	MF	Yes	94.39	0.00			
Real Estate								
Nuveen Real Estate Securities A	Real Estate	MF	Yes	99.10	0.00			
Long-Term Fixed Income								
PIMCO Long-Term US Government A - Reason: No Style Box reported.	Long Government	MF	No	0.00	104.76			
Intermediate Fixed Income								
Pioneer Bond A	Intermediate-Term Bond	MF	Yes	0.00	89.51			
Allocation								
T. Rowe Price Retirement 2020 - Reason: A Style Box was reported for 2 asset classes	Target Date 2016-2020 with >= 20% allocation.	MF	No	66.50	28.22			

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# Style Analysis (Cont.)

Investment Name	Peer Group	Туре	Displayed Above	% Stocks	% Bonds	US Fixed Intl Equity Income Equity
Allocation						
T. Rowe Price Retirement 2030	Target Date 2026-2030	MF	Yes	80.62	15.13	
T. Rowe Price Retirement 2040	Target Date 2036-2040	MF	Yes	88.39	7.98	

# Standardized Performance Disclosure (Mutual Funds and ETFs only)

Standardized Returns for the period ended 9/30/2013. Returns for periods of less than one year are not annualized. Standardized Returns assume reinvestment of dividends and capital gains. It depicts performance without adjusting for the effects of taxation, but are adjusted to reflect sales charges and ongoing fund expenses. If adjusted for taxation, the performance quoted would be significantly reduced. The sales charge used in the calculation was obtained from the fund's most recent prospectus and/or shareholder report available to Morningstar.

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\*For those investments a load-waived indication, the Standardized Returns shown below do not include the typical load (and reduction in return) that would accompany the share class if it were purchased outside the load-waived environment.

		1		t Return % idjusted)	, 	Prospectus	L	.oad	
Investment Name	Inception Product Share Class	1-Year	5-Year	10-Year	Since Inception	Gross Exp Ratio %	Max Front	Max Deferred	12b-1 Fee
Large-Cap Equity									
American Century Fundamental Equity A  Type: MF (AFDAX)	11/30/2004 11/30/2004	18.85	9.38	N/Av	8.21	1.26	Waived*	-	0.25
Delaware US Growth Instl Type: MF (DEUIX)	12/03/1993 02/03/1994	20.07	14.18	7.91	7.25	0.86	-	-	
Mid-Cap Equity									
Dreyfus Structured Midcap A Type: MF (DPSAX)	06/29/2001 06/29/2001	27.03	12.58	9.67	8.07	1.41	Waived*	-	
Small-Cap Equity									
Columbia Small Cap Index A Type: MF (NMSAX)	10/15/1996 10/15/1996	30.96	12.03	10.74	9.17	0.48	-	-	0.25
Developed International Equity									
Manning & Napier World Opportunities A Type: MF (EXWAX)	09/06/1996 09/06/1996	20.31	5.44	9.88	8.91	1.09	-	-	0.00
Emerging Market Equity									
Acadian Emerging Markets Instl Type: MF (AEMGX)	06/17/1993 06/17/1993	3.35	6.56	14.07	8.73	1.31	-	-	
Real Estate									
Nuveen Real Estate Securities A Type: MF (FREAX)	06/30/1995 09/29/1995	4.60	6.90	10.96	11.58	1.28	Waived*	-	0.25
Long-Term Fixed Income									
PIMCO Long-Term US Government A Type: MF (PFGAX)	07/01/1991 01/20/1997	-10.97	8.23	6.05	7.52	0.86	Waived*	-	0.25
Intermediate Fixed Income									
Pioneer Bond A Type: MF (PIOBX)	10/31/1978 10/31/1978	0.80	7.29	5.44	7.70	1.01	Waived*	-	0.25
Allocation									
T. Rowe Price Retirement 2020 Type: MF (TRRBX)	09/30/2002 09/30/2002	13.38	9.49	7.86	9.18	0.69	-	-	0.00
T. Rowe Price Retirement 2030 Type: MF (TRRCX)	09/30/2002 09/30/2002	17.13	10.19	8.39	9.78	0.75	-	-	0.00
T. Rowe Price Retirement 2040  Type: MF (TRRDX)	09/30/2002 09/30/2002	19.22	10.55	8.50	9.90	0.78	-	-	0.00

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# **Investment Performance**

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		Total Return % (% rank in peer group)									
Peer Group / Investment Name	Туре	3-Month	YTD	1-Year	3-Year	5-Year	10-Year				
Large-Cap Equity											
Large Blend											
American Century Fundamental Equity A (AFDAX)	MF	3.38 (87)	24.24 (63)	25.51 (73)	16.60 (21)	14.33 (54)	N/Av				
# of Peers		1,525	1,479	1,450	1,333	1,256	999				
Median Mutual Fund/ETF		4.72	25.02	27.11	15.24	14.48	7.13				
Russell 1000 TR USD		5.06	26.08	28.40	16.83	15.84	7.83				
Large Growth											
Delaware US Growth Instl (DEUIX)	MF	8.27 (33)	25.32 (59)	27.29 (67)	18.08 (7)	18.82 (16)	7.61 (42)				
# of Peers		1,573	1,566	1,559	1,452	1,379	1,174				
Median Mutual Fund/ETF		7.28	26.23	29.02	15.17	15.73	7.34				
Russell 1000 Growth TR USD		7.20	26.22	28.30	16.81	17.51	7.70				
		7.21	20.22	20.50	10.01	1/.J1	7.70				
Mid-Cap Equity Mid-Cap Blend											
Dreyfus Structured Midcap A (DPSAX)	MF	4.34 (74)	28.73 (42)	34.47 (34)	18.59 (11)	19.34 (30)	9.50 (38)				
# of Peers		393	390	390	346	323	236				
Median Mutual Fund/ETF		5.13	27.89	33.24	16.66	18.05	9.09				
•						19.67					
Russell Mid Cap TR USD		5.39	28.73	33.79	17.40	19.67	10.35				
Small-Cap Equity											
Small Blend Columbia Small Can Index A (NMCAY)	MF	7.17 (17)	32.71 (26)	38.41 (27)	19.92 (14)	17.00 (24)	10.20 (21)				
Columbia Small Cap Index A (NMSAX) # of Peers	MIF	648	627	623	19.92 (14)	17.99 (34) 551	10.20 (21)				
Median Mutual Fund/ETF		5.90	29.99	35.70	17.32	17.06	8.96				
Russell 2000 TR USD		5.59	30.90	36.28	17.69	17.04	9.03				
Developed International Equity											
Foreign Large Blend	MF	6 00 (07)	16.93 (46)	22 22 (40)	6 30 (60)	11 40 (57)	0.75 (0)				
Manning & Napier World Opportunities A (EXWAX)	MIF	6.99 (87)	10.93 (46)	23.22 (48)	6.30 (69)	11.48 (57)	9.75 (8)				
# of Peers		758	741	727	675	641	426				
Median Mutual Fund/ETF		8.30	16.60	23.03	7.17	11.81	7.42				
MSCI ACWI Ex USA NR USD		9.34	14.08	20.29	6.04	12.48	8.48				
Emerging Market Equity											
Diversified Emerging Mkts											
Acadian Emerging Markets Instl (AEMGX)	MF	7.71 (55)	-0.31 (56)	8.05 (37)	1.02 (33)	16.17 (24)	13.41 (16)				
# of Peers		617	596	575	397	329	201				
Median Mutual Fund/ETF		8.02	0.39	6.90	-0.06	14.22	11.44				
MSCI EM NR USD		9.76	0.29	6.53	0.30	15.39	12.41				
Real Estate											
Real Estate											
Nuveen Real Estate Securities A (FREAX)	MF	0.14 (50)	5.99 (45)	9.31 (47)	11.49 (37)	15.59 (18)	11.14 (7)				
# of Peers		254	251	246	225	216	190				
Median Mutual Fund/ETF		0.14	5.86	9.19	11.15	14.36	9.34				

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fi360\_Portrait\_v5\_7 Fund data as of 10/31/2013

# **Investment Performance** (Cont.)

		Total Return % (% rank in peer group)										
Peer Group / Investment Name	Гуре	3-Month	YTD	1-Year	3-Year	5-Year	10-Year					
Long-Term Fixed Income												
Long Government												
PIMCO Long-Term US Government A (PFGAX)	MF	0.95 (28)	-8.83 (64)	-9.41 (64)	4.83 (64)	9.52 (19)	6.43 (63)					
# of Peers		34	34	34	34	28	17					
Median Mutual Fund/ETF		0.84	-8.59	-9.17	5.07	7.54	6.59					
Barclays US Government Long TR USD		0.94	-8.61	-9.20	5.20	7.54	6.58					
Intermediate Fixed Income												
Intermediate-Term Bond												
Pioneer Bond A (PIOBX)	MF	1.73 (17)	0.82 (9)	1.22 (11)	4.56 (15)	8.66 (21)	5.58 (16)					
# of Peers		989	981	973	898	843	751					
Median Mutual Fund/ETF		1.36	-0.88	-0.60	3.41	7.36	4.62					
Barclays US Agg Bond TR USD		1.24	-1.10	-1.08	3.02	6.09	4.78					
Allocation												
Target Date 2016-2020												
T. Rowe Price Retirement 2020 (TRRBX)	MF	5.17 (3)	14.93 (3)	17.82 (2)	10.97 (1)	14.21 (1)	7.70 (1)					
# of Peers		211	205	203	180	159	43					
Median Mutual Fund/ETF		3.80	10.53	12.89	8.27	11.41	5.51					
Morningstar Lifetime Moderate 2020		3.71	11.08	12.79	9.76	12.65	8.36					
Target Date 2026-2030												
T. Rowe Price Retirement 2030 (TRRCX)	MF	6.33 (1)	18.92 (4)	22.49 (4)	12.62 (3)	15.64 (1)	8.21 (1)					
# of Peers		211	205	203	180	159	39					
Median Mutual Fund/ETF		4.76	14.83	17.93	10.01	12.57	6.05					
Morningstar Lifetime Moderate 2030		4.91	16.37	19.09	11.67	14.25	8.86					
Target Date 2036-2040												
T. Rowe Price Retirement 2040 (TRRDX)	MF	6.93 (1)	21.16 (4)	25.20 (2)	13.42 (2)	16.23 (1)	8.33 (1)					
# of Peers		209	203	201	178	153	39					
Median Mutual Fund/ETF		5.43	18.17	21.87	11.08	13.40	6.23					
Morningstar Lifetime Moderate 2040		5.69	19.06	22.44	12.42	14.97	9.15					

# **Investment Expenses**

# Mutual Funds, ETFs, GRPAs, & Custom Holdings

	E:	xpense Ra	atios %	Max			
Investment Name	Pros Net	oectus Gross	Audited Net	12b-1 Fee	\$ Amount Invested	% Overall Portfolio	Annual \$ Cost*
Acadian Emerging Markets Instl (AEMGX)  - Miscellaneous Expenses: Redemption Fee: 2.00%  - Non-contractual expense ratio cap of 2.50. This may expire	1.31 at anytime	1.31	1.31	-	82,000.00	14.11	1,074.20
American Century Fundamental Equity A (AFDAX) - Miscellaneous Expenses: Front Load: 5.75% Waived	1.26	1.26	1.26	0.25	37,000.00	6.37	466.20
Columbia Small Cap Index A (NMSAX)	0.48	0.48	0.45	0.25	18,000.00	3.10	86.40
Delaware US Growth Instl (DEUIX)	0.85	0.86	0.85	-	22,000.00	3.79	187.00
Dreyfus Structured Midcap A (DPSAX)  - Miscellaneous Expenses: Front Load: 5.75% Waived  - Contractual expense waiver of 0.16. Expires on 2014-7-1.	1.25	1.41	1.26	-	19,000.00	3.27	237.50
Manning & Napier World Opportunities A (EXWAX)	1.09	1.09	1.08	-	23,000.00	3.96	250.70
Nuveen Real Estate Securities A (FREAX) - Miscellaneous Expenses: Front Load: 5.75% Waived	1.28	1.28	1.26	0.25	34,000.00	5.85	435.20
PIMCO Long-Term US Government A (PFGAX) - Miscellaneous Expenses: Front Load: 3.75% Waived	0.83	0.86	0.82	0.25	42,000.00	7.23	348.60
Pioneer Bond A (PIOBX)  - Miscellaneous Expenses: Front Load: 4.50% Waived  - Contractual expense waiver of 0.16. Expires on 2014-11-1.	0.85	1.01	0.85	0.25	58,000.00	9.98	493.00
T. Rowe Price Retirement 2020 (TRRBX)	0.69	0.69	-	-	78,000.00	13.43	538.20
T. Rowe Price Retirement 2030 (TRRCX)	0.75	0.75	-	-	96,000.00	16.52	720.00
T. Rowe Price Retirement 2040 (TRRDX)	0.78	0.78	-	-	72,000.00	12.39	561.60
Total / Weighted Average	0.93				\$581,000.00		\$5,398.60

<sup>\*</sup>Annual cost is calculated using the \$ amount invested multiplied by the Prospectus Net Expense Ratio.

# Fi360 Fiduciary Score® Scatter Plot

The fi360 Fiduciary Score is a peer percentile ranking of an investment against a set of quantitative due diligence criteria selected to reflect prudent fiduciary management. The criteria include total returns, risk-adjusted returns, expenses, and other portfolio statistics. Investments are ranked according to their ability to meet due diligence criteria every month. The rank becomes the fi360 Fiduciary Score. The fi360 Fiduciary Score Average is a one-, three-, five- or ten-year rolling average of an investments fi360 Fiduciary Score. The fi360 Fiduciary Score represents a suggested course of action and is not intended, nor should it be used, as the sole source of information for reaching an investment decision. Visit the Glossary or fi360.com/fi360-Fiduciary-Score for more information.

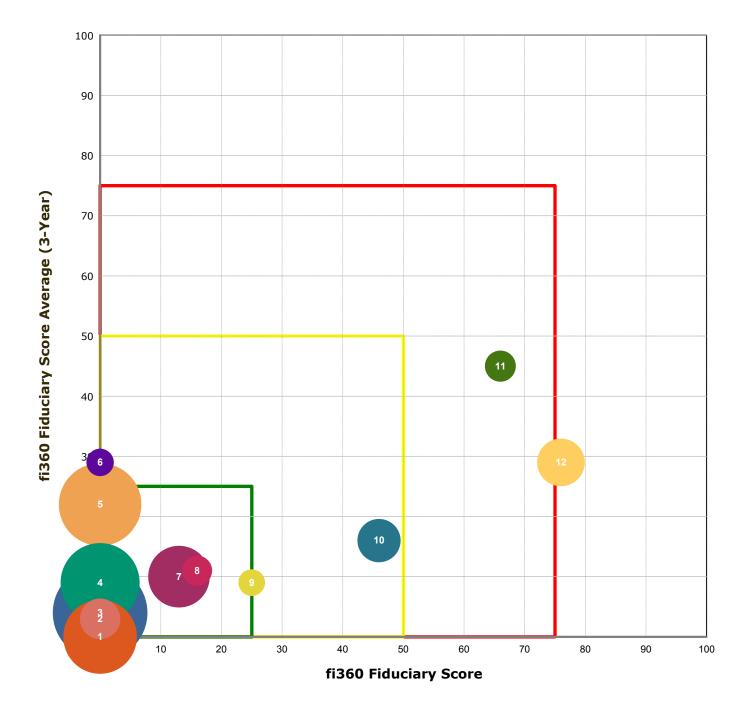
					fi360 I		ry Score erage	<b>.</b>	¢ 8	
ID	Investment Name (Ticker)	Туре		Score	1 Yr	3 Yr	5 Yr	10 Yr	\$ Amount Invested	Action
Inv	estments Shown in the Scatter Plot									
1	T. Rowe Price Retirement 2040 (TRRDX)	MF	# of Peers	0 178	0 166	0 120	1 68	-	72,000.00	-
2	Nuveen Real Estate Securities A (FREAX)	MF	# of Peers	0 225	0 215	3 197	3 152	<b>4</b>	34,000.00	-
3	T. Rowe Price Retirement 2030 (TRRCX)	MF	# of Peers	0	9	4 126	4 74	-	96,000.00	-
4	T. Rowe Price Retirement 2020 (TRRBX)	MF	# of Peers	0	12 169	9	8 74	-	78,000.00	-
5	Acadian Emerging Markets Instl (AEMGX)	MF	# of Peers	0	20	22	26	14 99	82,000.00	-
6	Dreyfus Structured Midcap A (DPSAX)	MF		0	347 16	255	35	-	19,000.00	-
7	Pioneer Bond A (PIOBX)	MF	# of Peers	13	323 11	10	9	7	58,000.00	-
8	Delaware US Growth Instl (DEUIX)	MF	# of Peers	16	844	740 11	20	383 41	22,000.00	-
9	Columbia Small Cap Index A (NMSAX)	MF	# of Peers	25	1,363	9	945	552 17	18,000.00	-
10	American Century Fundamental Equity A (AFDAX)	MF	# of Peers	46	17	16	369 16	206	37,000.00	Watch
11	Manning & Napier World Opportunities A (EXWAX)	MF	# of Peers	66	65	45	30	22	23,000.00	Watch
12	PIMCO Long-Term US Government A (PFGAX)	MF	# of Peers	76	633 56	29	380	43	42,000.00	Watch
			# of Peers	34	32	26	18	14		

# Fi360 Fiduciary Score® Scatter Plot (Cont.)

# fi360 Fiduciary Score Scatter Plot

The chart plots each scored investment using the fi360 Fiduciary Score Average (3-Year) on the vertical axis and the fi360 Fiduciary Score on the horizontal axis. Green, yellow and red lines are drawn to highlight the different fi360 Fiduciary Score quartiles. Investments in the bottom left corner of the chart have a better Score.

Bubble sizes are based on the \$ amount invested. | Bubble numbers refer to the Investment ID's on the previous page.



# Fi360 Fiduciary Score® Breakdown (Funds/ETFs/GRPAs only)

# fi360 Fiduciary Score Criteria

- 1 Inception Date: The investment must have at least a 3 year track history.
- 2 Manager Tenure: The investment manager must have at least a 2 year track history. (Most senior manager's tenure)
- 3 Assets: The investment must have at least 75 million under management. (Total across all share classes for funds/etfs)
- 4 Composition: The investment's allocation to its primary asset class should be greater than or equal to 80%. (Not applied to all peer groups)
- 5 Style: The investment's current style box should match the peer group. (Not applied to all peer groups)
- **6** Prospectus Net Exp Ratio: The investment must place in the top 75% of its peer group.
- **7** Alpha: The investment must place in the top 50% of its peer group.
- 8 Sharpe: The investment must place in the top 50% of its peer group.
- 9 1 Year Return: The investment must place in the top 50% of its peer group.
- 3 Year Return: The investment must place in the top 50% of its peer group.
- 11 5 Year Return: The investment must place in the top 50% of its peer group.

### **Calculation Methodology**

The fi360 Fiduciary Score is a peer percentile ranking of an investment against a set of quantitative due diligence criteria selected to reflect prudent fiduciary management. The criteria include total returns, risk-adjusted returns, expenses, and other portfolio statistics. Investments are ranked according to their ability to meet due diligence criteria every month. The rank becomes the fi360 Fiduciary Score. The fi360 Fiduciary Score Average is a one-, three-, five- or ten-year rolling average of an investments fi360 Fiduciary Score. The fi360 Fiduciary Score represents a suggested course of action and is not intended, nor should it be used, as the sole source of information for reaching an investment decision. Visit the Glossary or fi360.com/fi360-Fiduciary-Score for more information.

# Legend

 $\sqrt{\phantom{a}}$  Investment meets the criterion

X Investment does not meet the criterion

 $N\!/\!AV$  Investment data is not available

N/S Investment doesn't have the history to be scored

N/App Investment is not screened on the criterion

		fi360 Fiduciary Score fi360 Fiduciary Score Criteria																
Investment Name	Peer Group	Score	1 Yr	3 Yr	5 Yr	10 Yr	1	2	3	4	5	6	7	8	9	10	11	Action
Large-Cap Equity																		
American Century Fundamental Equity A (AFDAX)	Large Blend # of Pe	46 eers 1,333	17 1,249	16 1,139	16 875	-	$\sqrt{}$	$\sqrt{}$	$\sqrt{}$		X	$\sqrt{}$	$\sqrt{}$		X	$\sqrt{}$	X	Watch
Delaware US Growth Instl (DEUIX)	Large Growth # of Pe	16 eers 1,452	8 1,363	11 1,222	<b>20</b> 945	<b>41</b> 552	<b>V</b>	√	1		$\sqrt{}$	<b>V</b>	$\sqrt{}$	1	X	$\sqrt{}$	1	-
Mid-Cap Equity																		
Dreyfus Structured Midcap A (DPSAX)	Mid-Cap Blend # of Pe	0 eers 342	16 323	29 288	35 207	-	√	$\checkmark$	√		$\sqrt{}$	√	$\sqrt{}$		$\checkmark$	$\checkmark$	$\sqrt{}$	-
Small-Cap Equity																		
Columbia Small Cap Index A (NMSAX)	Small Blend # of Pe	25 eers 582	6 559	9 497	13 369	17 206	<b>V</b>	√	<b>V</b>		X	√	√	$\sqrt{}$	$\sqrt{}$	√		-
<b>Developed International Equit</b>	ty .																	
Manning & Napier World Opportunities A (EXWAX)	Foreign Large Bler # of Pe	66 eers 676	65 633	<b>45</b> 544	30 380	<b>22</b> 204	<b>V</b>	√	√	√	X	√	X	X	<b>√</b>	X	X	Watch
<b>Emerging Market Equity</b>																		
Acadian Emerging Markets Instl (AEMGX)	Diversified Emergi Mkts # of Pe	ng 0 eers 397	<b>20</b> 347	22 255	26 169	14 99	<b>V</b>	$\sqrt{}$	$\sqrt{}$		N/App	√	$\sqrt{}$		$\sqrt{}$	$\sqrt{}$		-
Real Estate																		
Nuveen Real Estate Securities A (FREAX)	Real Estate # of Pe	0 eers 225	0 215	3 197	3 152	4 77	<b>√</b>	√	1	N/Ap	pN/App	<b>V</b>	√	1	<b>√</b>	√	$\sqrt{}$	-
Long-Term Fixed Income																		
PIMCO Long-Term US Government A (PFGAX)	Long Government # of Pe	76 eers 34	56 32	29 26	30 18	43 14	<b>V</b>	$\checkmark$	<b>V</b>	$\sqrt{}$	X	X	X	X	X	X	$\sqrt{}$	Watch
Intermediate Fixed Income																		
Pioneer Bond A (PIOBX)	Intermediate-Tern Bond # of Pe	13 eers 897	11 844	10 740	9 570	7 383	<b>V</b>		<b>V</b>	X	$\sqrt{}$	<b>V</b>						-

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# Fi360 Fiduciary Score® Breakdown (Cont.) (Funds/ETFs/IGSAs only)

		f	i360 F		iry Sco erage	re				fi360 F	iducia	ry Sc	ore C	riter	ia			
Investment Name	Peer Group	Score	1 Yr	3 Yr	5 Yr	10 Yr	1	2	3	4	5	6	7	8	9	10	11	Action
Allocation																		
T. Rowe Price Retirement 2020 (TRRBX)	Target Date 2016-2020 # of Pee	0 ers 180	12 169	9 126	8 74	-		$\sqrt{}$		N/App	N/App	$\sqrt{}$		$\sqrt{}$		$\sqrt{}$	$\sqrt{}$	-
T. Rowe Price Retirement 2030 (TRRCX)	Target Date 2026-2030 # of Pee	0 ers 180	9 169	4 126	<b>4</b> 74	-	<b>V</b>	<b>√</b>	<b>V</b>	N/App	N/App	<b>√</b>	<b>V</b>	<b>V</b>	1	<b>V</b>	<b>V</b>	-
T. Rowe Price Retirement 2040 (TRRDX)	Target Date 2036-2040 # of Pee	0 ers 178	0 166	0 120	1 68	-	$\sqrt{}$	<b>V</b>	<b>V</b>	N/App	N/App	$\sqrt{}$	$\sqrt{}$	V	$\sqrt{}$	V	$\sqrt{}$	-

# **Due Diligence Criteria Breakdown**

# Selected Factors and Thresholds

The following table will provide an overview of the selected due diligence criteria and its associated factors and thresholds.

		Threshold	Importance*	Quarters Evaluated	Quarters Required	Missing Data Treatment
fi360	fi360 Fiduciary Score Avg (3yr)	<= 50	Required	1	1	Fail
Expenses	Prospectus Net Exp Ratio	Top 50% of peer	Optional	1	1	Fail
Performance	10 Year Return	Top 50% of peer	Optional	1	1	Fail
	3 Year Return	Top 50% of peer	Optional	1	1	Fail
	5 Year Return	Top 50% of peer	Optional	1	1	Fail
Risk	Alpha	Top 50% of peer	Optional	1	1	Fail
Operations	Assets	>= 75 Mil	Optional	1	1	Fail
	Inception Date	>= 5 Years	Optional	1	1	Fail
	Manager Tenure	> 5 Years	Optional	1	1	Fail
	Style	No Style Drift	Optional	1	1	Fail

<sup>\*</sup>In addition to meeting any required criterion, 6 of the 9 optional criterion must be satisfied to meet the overall Due Diligence Criteria.

# **Criteria Evaluation Summary**

This section will evaluate all of the selected investments against the specified due diligence criteria shown above.

# Legend

√ Investment meets the criterion

N/Av Investment data is not available (Passes Criterion)

Investment does not meet the criterion

N/Av Investment data is not available (Fails Criterion)

N/App Investment is not screened on the criterion

			fi360 Fiduciary Score Avg (3yr)	Prospectus Net Exp Ratio Rank	3 Year Return Rank	5 Year Return Rank	10 Year Return Rank	Alpha Rank	Inception Date	Assets	Manager Tenure	Style	Period Status
Large-Cap Equity	Large Blend	American Century Fundamental Equity A	√	X	√	X	N/Av	√	√	√	√	X	X
	Large Growth	Delaware US Growth Instl	√	<b>√</b>	<b>√</b>	<b>√</b>	<b>√</b>	<b>√</b>	<b>√</b>	<b>√</b>	<b>√</b>	<b>√</b>	<b>√</b>
Mid-Cap Equity	Mid-Cap Blend	Dreyfus Structured Midcap A	√	X	<b>√</b>	<b>√</b>	<b>√</b>	<b>√</b>	<b>√</b>	<b>√</b>	X	<b>√</b>	<b>√</b>
Small-Cap Equity	Small Blend	Columbia Small Cap Index A	<b>√</b>	<b>√</b>	√	<b>√</b>	<b>√</b>	<b>√</b>	<b>√</b>	<b>√</b>	X	X	<b>√</b>
Developed International Equity	Foreign Large Blend	Manning & Napier World Opportunities A	<b>√</b>	√	Х	X	<b>√</b>	Х	<b>√</b>	<b>√</b>	<b>√</b>	X	X
Emerging Market Equity	Diversified Emerging Mkts	Acadian Emerging Markets Instl	<b>√</b>	<b>√</b>	√	√	<b>√</b>	√	√	√	√	√	<b>√</b>
Real Estate	Real Estate	Nuveen Real Estate Securities A	√	X	<b>√</b>	<b>√</b>	<b>√</b>	<b>√</b>	<b>√</b>	<b>√</b>	<b>√</b>	<b>√</b>	<b>√</b>
Long-Term Fixed Income	Long Government	PIMCO Long-Term US Government A	<b>√</b>	X	X	<b>√</b>	X	X	<b>√</b>	<b>√</b>	<b>√</b>	X	X
Intermediate Fixed Income	Intermediate-Ter m Bond	Pioneer Bond A	√	X	√	√	<b>√</b>	<b>√</b>	<b>√</b>	<b>√</b>	<b>√</b>	<b>√</b>	<b>√</b>

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			fi360 Fiduciary Score Avg (3yr)	Prospectus Net Exp Ratio Rank	3 Year Return Rank	5 Year Retum Rank	10 Year Return Rank	Alpha Rank	Inception Date	Assets	Manager Tenure	Style	Period Status
Allocation	Target Date 2016-2020	T. Rowe Price Retirement 2020	√	√	√	√	√	√	√	√	√	√	<b>√</b>
	Target Date 2026-2030	T. Rowe Price Retirement 2030	√	√	√	√	√	√	√	√	√	√	<b>√</b>
	Target Date 2036-2040	T. Rowe Price Retirement 2040	√	√	√	√	√	√	√	√	√	√	<b>√</b>

AFDAX

# Due Diligence Criteria Breakdown (Cont.)

Due Diligence Criteria Detail and History

# **American Century Fundamental Equity A**

Peer Group: Large Blend | Investment Type: Fund

The table below will highlight the current period's criteria evaluation along with the overall pass/fail status for the current period.

**Criteria Summary** 

Met 1 of 1 required factors

Met 5 of 9 optional factors (at least 6 are required)

Legend

Eval: # of periods the criterion was evaluated

Reg: # of periods required to pass the criterion

ig: # of periods required to pass the criterio Investment meets the criterion Met: # of periods the criterion was met

(r) or (o): Signifies required or optional criterionX Investment does not meet the criterion

Year Return Rank Prospectus Net Exp Ratio Rank Year Return Rank Tenure Score Avg (3yr) Period Status Date fi360 Fiduciary 10 Year Return Alpha Rank Assets Style nception Manager <sup>-</sup> Criteria Summary 1 eval X (Current Period) 1 rea 1 req 1 met 0 met 1 met 0 met 0 met 1 met 1 met 1 met 1 met 0 met √ (r) X (o) √ (o) X (o) N/Av √ (o) √ (o) √ (o) √ (o) X (o)

### **Criterion History**

	1/31/2011	4/30/2011	7/31/2011	10/31/2011	1/31/2012	4/30/2012	7/31/2012	10/31/2012	1/31/2013	4/30/2013	7/31/2013	10/31/2013
fi360 Fiduciary	17	18	19	19	19	18	17	16	16	16	15	16
Score Avg (3yr) <= 50	√	√	√	√	√	√	√	√	√	√	√	√ (e)
Prospectus Net Exp Ratio Rank <= 50 (Optional)	55 X	56 X	58 X	59 X	60 X	60 X		61 X	62 X	62 X	63 X	64 X (e)
3 Year Return Rank	64	58		59	63	32	29	21	23	12	14	21
<= 50 (Optional)	X	X		X	X	√	√	√	√	√	√	√ (e)
5 Year Return Rank	9	10	12	11	13	18	27	28	43	38	32	54
<= 50 (Optional)		√	√	√	√	√	√	√	√	√	√	X (e)
10 Year Return Rank <= 50 (Optional)	N/Av	N/Av	N/Av	N/Av	N/Av	N/Av	N/Av	N/Av	N/Av	N/Av	N/Av	N/Av (e)
Alpha Rank	67	61	52	53	52	31	29	21	24	15	15	18
<= 50 (Optional)	X	X	X	X	X	√	√	√	√	√	√	√ (e)
Inception Date >= 5 (Optional)	6	6	6	6	7	7	7	7	8	8	8	8
	√	√	√	√	√	√	√	√	√	√	√	√ (e)
Assets >= 75 (Optional)	199.20 V	203.13	190.94 √	171.83 √	178.67 √	188.94 V	169.16 √	174.43 √	183.17 √	197.87	213.55 V	<sup>223.27</sup> √ (e)
Manager Tenure >= 5 (Optional)	2.60	2.90	3.10	3.40	3.60	3.90	4.10	4.40	4.64	4.88	5.13	5.39
	X	X	X	X	X	X	X	X	X	X	√	√ (e)
Style <> FAIL (Optional)	PASS	PASS	PASS	PASS	PASS	PASS	PASS	PASS	PASS	PASS	PASS	FAIL
	√	√	√	√	√	√	√	√	√	√	√	X (e)
Period Status	X	X	X	X	X	√	√	√	√	√	√	X

Due Diligence Criteria Detail and History

# Delaware US Growth Instl

Peer Group: Large Growth | Investment Type: Fund

**DEUIX** 

The table below will highlight the current period's criteria evaluation along with the overall pass/fail status for the current period.

**Criteria Summary** 

Met 1 of 1 required factors

Met 9 of 9 optional factors (at least 6 are required)

Legend

Eval: # of periods the criterion was evaluated

Req: # of periods required to pass the criterion

Investment meets the criterion

Met: # of periods the criterion was met

(r) or (o): Signifies required or optional criterionX Investment does not meet the criterion

	fi360 Fiduciary Score Avg (3yr)	Prospectus Net Exp Ratio Rank	3 Year Return Rank	5 Year Return Rank	10 Year Return Rank	Alpha Rank	Inception Date	Assets	Manager Tenure	Style	Period Status
Criteria Summary	1 eval	1 eval	1 eval	1 eval	1 eval	1 eval	1 eval	1 eval	1 eval	1 eval	<b>√</b>
(Current Period)	1 req	1 req	1 req	1 req	1 req	1 req	1 req	1 req	1 req	1 req	•
	1 met	1 met	1 met	1 met	1 met	1 met	1 met	1 met	1 met	1 met	
	√ (r)	√ (o)	v/ (o)	v/ (o)	√ (o)	√ (o)	√ (o)	√ (o)	√ (o)	√ (o)	

### **Criterion History**

	1/31/2011	4/30/2011	7/31/2011	10/31/2011	1/31/2012	4/30/2012	7/31/2012	10/31/2012	1/31/2013	4/30/2013	7/31/2013	10/31/2013
fi360 Fiduciary	40	39	35	30	23	19	17	14	14	12	11	11
Score Avg (3yr) <= 50	√	√	√	√	√	√	√	√	√	√	√	√ (e)
Prospectus Net Exp Ratio Rank <= 50 (Optional)	15	16	16	17	18	18	19	19	20	20	22	24
	√	√	√	√	√	√	√	√	√	√	√	√ (e)
3 Year Return Rank	50	34	15	13	7	7	5	5	4	3	3	7
<= 50 (Optional)	√	√	√	√	√	√	√	√	√	√	√	√ (e)
5 Year Return Rank	64	56	32	28	29	11	11	11	14	12	11	16
<= 50 (Optional)	X	X	√	√	√	√	√	√	√	√	√	√ (e)
10 Year Return Rank	77	80	71	66	69	69		42	45	48	45	42
<= 50 (Optional)	X	X	X	X	X	X		√	√	√	√	√ (e)
Alpha Rank	51	33	15	10	4	3	3	2	2	2	1	3
<= 50 (Optional)	X	√	√	√	√	√	√	√	√	√	√	√ (e)
Inception Date >= 5 (Optional)	17	17	17	17	18	18	18	18	19	19	19	19
	√	√	√	√	√	√	√	√	√	√	√	√ (e)
Assets >= 75 (Optional)	651.53 √	671.30 √	674.86 √	641.66 √	711.35 √	856.43 √	901.28 √	1112.44 √	1249.22 √	1389.19	1912.35	2583.24 √ (e)
Manager Tenure >= 5 (Optional)	5.80	6.10	6.30	6.60	6.80	7.10	7.30	7.60	7.81	8.05	8.30	8.55
	√	√	√	√	√	√	√	√	√	√	√	√ (e)
Style	PASS	PASS	PASS	PASS	PASS							
<> FAIL (Optional)	√	√	√	√	√	√	√	√	√	√	√	√ (e)
Period Status	√	√	√	√	√	√	√	√	√	√	√	√

Due Diligence Criteria Detail and History

# **Dreyfus Structured Midcap A**

**DPSAX** 

Peer Group: Mid-Cap Blend | Investment Type: Fund

The table below will highlight the current period's criteria evaluation along with the overall pass/fail status for the current period.

### **Criteria Summary**

Met 1 of 1 required factors

Met 7 of 9 optional factors (at least 6 are required)

### Legend

Eval: # of periods the criterion was evaluated

Req: # of periods required to pass the criterion  $\surd$  . Investment meets the criterion

Met: # of periods the criterion was met (r) or (o): Signifies required or optional criterion

X Investment does not meet the criterion

		fi360 Fiduciary Score Avg (3/r)	Prospectus Net Exp Ratio Rank	3 Year Return Rank	5 Year Return Rank	10 Year Return Rank	Alpha Rank	Inception Date	Assets	Manager Tenure	Style	Period Status
ĺ	Criteria Summary	1 eval	1 eval	1 eval	1 eval	1 eval	1 eval	1 eval	1 eval	1 eval	1 eval	-/
	(Current Period)	1 req	1 req	1 req	1 req	1 req	1 req	1 req	1 req	1 req	1 req	<b>V</b>
		1 met	0 met	1 met	1 met	1 met	1 met	1 met	1 met	0 met	1 met	
		v/ (r)	X (n)	v/ (o)	v/ (n)	3/ (0)	v/ (o)	√ (o)	v/ (o)	X (o)	v/ (o)	

### **Criterion History**

	1/31/2011	4/30/2011	7/31/2011	10/31/2011	1/31/2012	4/30/2012	7/31/2012	10/31/2012	1/31/2013	4/30/2013	7/31/2013	10/31/2013
fi360 Fiduciary	40	41	42	42	42	40	38	36	34	33	31	29
Score Avg (3yr) <= 50	√	√	√	√	√	√	√	√	√	√	√	√ (e)
Prospectus Net Exp Ratio Rank <= 50 (Optional)	55	57	58	59	68	68	69	68	54	54	56	58
	X	X	X	X	X	X	X	X	X	X	X	X (e)
3 Year Return Rank <= 50 (Optional)	54	54	63	42	33	16	8	6	5	6	3	11
	X	X	X	√	√	√	√	√	√	√	√	√ (e)
5 Year Return Rank <= 50 (Optional)	62	64	59	56	48	49	40	38	33	31	34	30
	X	X	X	X	√	√	√	√	√	√	√	√ (e)
10 Year Return Rank <= 50 (Optional)	N/Av	N/Av	46 √	35 √	35 √	38 √	39 √	40 √	40 √	39 √	37 √	38 √ (e)
Alpha Rank	58	56	65	44	30	18	14	8	8	11	16	27
<= 50 (Optional)	X	X	X	√	√	√	√	√	√	√	√	√ (e)
Inception Date >= 5 (Optional)	9 √	9 √	10 √	10 √	10 √	10 √	11 √	11 √	11 √	11 √	12 √	12 √ (e)
Assets >= 75 (Optional)	103.07	112.64 √	92.69 √	58.33 X	60.63 X	65.78 X	65.13 X	68.44 X	80.54 V	88.05 V	212.08 √	<sup>221.02</sup> √ (e)
Manager Tenure >= 5 (Optional)	3.50	3.80	4.00	4.30	4.50	4.80	5.00	1.30	1.59	1.84	2.09	2.34
	X	X	X	X	X	X	√	X	X	X	X	X (e)
Style <> FAIL (Optional)	PASS	PASS	PASS	FAIL	FAIL	FAIL	FAIL	PASS	PASS	FAIL	FAIL	PASS
	√	√	√	X	X	X	X	√	√	X	X	√ (e)
Period Status	X	X	X	X	X	X	√	√	√	√	√	√

Due Diligence Criteria Detail and History

# Columbia Small Cap Index A

NMSAX

Peer Group: Small Blend | Investment Type: Fund

The table below will highlight the current period's criteria evaluation along with the overall pass/fail status for the current period.

### Criteria Summary

Met 1 of 1 required factors

Met 7 of 9 optional factors (at least 6 are required)

### Legend

Eval: # of periods the criterion was evaluated

Reg: # of periods required to pass the criterion Investment meets the criterion

Met: # of periods the criterion was met

(r) or (o): Signifies required or optional criterion Investment does not meet the criterion

	fi360 Fiduciary Score Avg (3yr)	Prospectus Net Exp Ratio Rank	Year Return Rank	i Year Return Rank	10 Year Return Rank	Alpha Rank	Inception Date	Assets	Manager Tenure	Style	Period Status
Criteria Summary (Current Period)	1 eval 1 req	1 eval	1 eval	1 eval	1 eval 1 req	1 eval 1 req	1 eval 1 req	1 eval 1 req	1 eval 1 req	1 eval 1 req	<b>√</b>
,	1 met √ (r)	1 met √ (o)	1 met √ (o)	1 met √ (o)	1 met √ (o)	1 met √ (o)	1 met √ (o)	1 met √ (o)	0 met	0 met	

### **Criterion History**

	1/31/2011	4/30/2011	7/31/2011	10/31/2011	1/31/2012	4/30/2012	7/31/2012	10/31/2012	1/31/2013	4/30/2013	7/31/2013	10/31/2013
fi360 Fiduciary	17	18	18	18	17	15	14	13	10	9	9	9
Score Avg (3yr) <= 50	√	√	√	√	√	√	√	√	√	√	√	√ (e)
Prospectus Net Exp Ratio Rank <= 50 (Optional)	5	6	6	6	7	7	7	7	7	7	7	9
	√	√	√	√	√	√	√	√	√	√	√	√ (e)
3 Year Return Rank	44	46	40	50	36	31	20	19	24	25	20	14
<= 50 (Optional)	√	√	√	√	√	√	√	√	√	√	√	√ (e)
5 Year Return Rank	46	44	43	36	31	28	23	24	27	28	26	34
<= 50 (Optional)	√	√	√	√	√	√	√	√	√	√	√	√ (e)
10 Year Return Rank	47	42	42	34	35	40	25	29	26	25	22	21
<= 50 (Optional)	√	√	√	√	√	√	√	√	√	√	√	√ (e)
Alpha Rank	45	46	40	53	32	19	16	12	18	23	16	12
<= 50 (Optional)	√	√	√	X	√	√	√	√	√	√	√	√ (e)
Inception Date >= 5 (Optional)	14	14	14	15	15	15	15	16	16	16	16	17
	√	√	√	√	√	√	√	√	√	√	√	√ (e)
Assets >= 75 (Optional)	1786.66 √	1987.45 √	2221.07	2095.58 √	2254.93 √	2308.21 √	1642.63 √	1766.60	1942.97 V	2107.06 √	2384.71	<sup>2665.97</sup> √ (e)
Manager Tenure >= 5 (Optional)	1.50	1.80	2.00	2.30	2.50	2.80	3.00	3.30	3.53	3.77	4.02	4.27
	X	X	X	X	X	X	X	X	X	X	X	X (e)
Style	PASS V	PASS	PASS	PASS	PASS	PASS	FAIL	PASS	PASS	PASS	PASS	FAIL
<> FAIL (Optional)		√	√	√	√	√	X	√	√	√	√	X (e)
Period Status	√	√	√	√	√	√	√	√	√	√	√	√

Due Diligence Criteria Detail and History

# **Manning & Napier World Opportunities A**

Peer Group: Foreign Large Blend | Investment Type: Fund

**EXWAX** 

The table below will highlight the current period's criteria evaluation along with the overall pass/fail status for the current period.

Criteria Summary

Met 1 of 1 required factors

Met 5 of 9 optional factors (at least 6 are required)

Legend

Eval: # of periods the criterion was evaluated

Req: # of periods required to pass the criterion

q: # or periods required to pass the criterion

Investment meets the criterion

Met: # of periods the criterion was met

(r) or (o): Signifies required or optional criterionX Investment does not meet the criterion

Year Return Rank Prospectus Net Exp Ratio Rank rear Return Rank Tenure Score Avg (3yr) Period Status Date fi360 Fiduciary 10 Year Return Alpha Rank Assets Style nception Manager <sup>-</sup> Criteria Summary 1 eval X (Current Period) 1 rea 1 met 1 met 0 met 0 met 1 met 0 met 1 met 1 met 1 met 0 met √ (r) √ (o) X (o) X (o) √ (o) X (o) √ (o) √ (o) √ (o) X (o)

### **Criterion History**

	1/31/2011	4/30/2011	7/31/2011	10/31/2011	1/31/2012	4/30/2012	7/31/2012	10/31/2012	1/31/2013	4/30/2013	7/31/2013	10/31/2013
fi360 Fiduciary	7	9 √	11	14	18	21	25	29	34	39	43	45
Score Avg (3yr) <= 50	√		√	√	√	√	√	√	√	√	√	√ (e)
Prospectus Net Exp Ratio Rank <= 50 (Optional)	32	34	31	32	33	34	34	34	34	35	35	38
	√	√	√	√	√	√	√	√	√	√	√	√ (e)
3 Year Return Rank	7	5	17	45	53	52	45	61	81	88	69	69
<= 50 (Optional)	√	√	√	√	X	X	√	X	X	X	X	X (e)
5 Year Return Rank	1	2	4	10	17	22	23	15	16	23	26	57
<= 50 (Optional)	√	√	√	√	√	√	√	√	√	√	√	X (e)
10 Year Return Rank	2	3	4	5	5	7	7	6	13	14	7	8
<= 50 (Optional)	√	√	√	√	√	√	√	√	√	√	√	√ (e)
Alpha Rank	7	6	15	47	58	60	47	62	85	90	77	73
<= 50 (Optional)	√	√	√	√	X	X	√	X	X	X	X	X (e)
Inception Date >= 5 (Optional)	14	14	14	15	15	15	15	16	16	16	16	17
	√	√	√	√	√	√	√	√	√	√	√	√ (e)
Assets >= 75 (Optional)	6766.72 √	8281.10 √	8437.36 √	7504.02 √	6396.79 √	6682.74 √	6260.30 √	6540.58 V	7139.25 √	7465.25	7417.22 √	<sup>7906.86</sup> √ (e)
Manager Tenure >= 5 (Optional)	14.40	14.70	14.90	15.20	15.40	15.70	15.90	16.20	16.41	16.66	16.91	17.16
	√	√	√	√	√	√	√	√	√	√	√	√ (e)
Style <> FAIL (Optional)	PASS	PASS	PASS	FAIL	FAIL	FAIL	FAIL	FAIL	FAIL	FAIL	FAIL	FAIL
	√	√	√	X	X	X	X	X	X	X	X	X (e)
Period Status	√	√	√	√	√	√	√	√	√	√	√	X

Due Diligence Criteria Detail and History

# **Acadian Emerging Markets Instl**

**AEMGX** 

Peer Group: Diversified Emerging Mkts | Investment Type: Fund

The table below will highlight the current period's criteria evaluation along with the overall pass/fail status for the current period.

### **Criteria Summary**

 $\label{eq:meta} \mbox{Met 1 of 1 required factors}$ 

Met 9 of 9 optional factors (at least 6 are required)

# Legend

Eval: # of periods the criterion was evaluated

Reg: # of periods required to pass the criterion

Investment meets the criterion

Met: # of periods the criterion was met

(r) or (o): Signifies required or optional criterionX Investment does not meet the criterion

	fi360 Fiduciary Score Avg (3yr)	Prospectus Net Exp Ratio Rank	3 Year Return Rank	5 Year Return Rank	10 Year Return Rank	Alpha Rank	Inception Date	Assets	Manager Tenure	Style	Period Status
Criteria Summary	1 eval	1 eval	1 eval	1 eval	1 eval	1 eval	1 eval	1 eval	1 eval	1 eval	7/
(Current Period)	1 req	1 req	1 req	1 req	1 req	1 req	1 req	1 req	1 req	1 req	V
	1 met	1 met	1 met	1 met	1 met	1 met	1 met	1 met	1 met	1 met	
	√ (r)	√ (o)	√ (o)	√ (o)	√ (o)	√ (o)	√ (o)	√ (o)	√ (o)	√ (o)	

### **Criterion History**

	1/31/2011	4/30/2011	7/31/2011	10/31/2011	1/31/2012	4/30/2012	7/31/2012	10/31/2012	1/31/2013	4/30/2013	7/31/2013	10/31/2013
fi360 Fiduciary	24	27	31	32	30	27	25	25	25	24	24	22
Score Avg (3yr) <= 50	√	√	√	√	√	√	√	√	√	√	√	√ (e)
Prospectus Net Exp Ratio Rank <= 50 (Optional)	37	30	32	32	33	28	28	29	29	30	32	34
	√	√	√	√	√	√	√	√	√	√	√	√ (e)
3 Year Return Rank	48	73	62	21	14	22	21	19	21	20	29	33
<= 50 (Optional)	√	X	X	√	√	√	√	√	√	√	√	√ (e)
5 Year Return Rank	30	56	52	52	29	32	61	65	53	64	60	24
<= 50 (Optional)	√	X	X	X	√	√	X	X	X	X	X	√ (e)
10 Year Return Rank	1	1	1	4	6	7	10	12	9 √	12	14	16
<= 50 (Optional)	√	√	√	√	√	√	√	√		√	√	√ (e)
Alpha Rank	33	58	49	20	14	21	21	18	27	25	31	36
<= 50 (Optional)	√	X	√	√	√	√	√	√	√	√	√	√ (e)
Inception Date >= 5 (Optional)	17	17	18	18	18	18	19	19	19	19	20	20
	√	√	√	√	√	√	√	√	√	√	√	√ (e)
Assets >= 75 (Optional)	940.47	1070.33 √	1040.65 √	919.93 √	949.57 √	1004.47	942.50 V	821.13 √	1078.53 √	1279.98 √	1225.85 √	1347.64 √ (e)
Manager Tenure >= 5 (Optional)	12.00	16.30	16.60	16.80	17.10	17.30	17.60	17.90	18.10	18.34	18.59	18.85
	√	√	√	√	√	√	√	√	√	√	√	√ (e)
Style <> FAIL (Optional)	ν	V	v	/ v	v	v	v	v	v	v	v	√ (e)
Period Status	√	√	√	√	√	√	√	√	√	√	√	√

Due Diligence Criteria Detail and History

# **Nuveen Real Estate Securities A**

**FREAX** 

Peer Group: Real Estate | Investment Type: Fund

The table below will highlight the current period's criteria evaluation along with the overall pass/fail status for the current period.

### Criteria Summary

Met 1 of 1 required factors

Met 8 of 9 optional factors (at least 6 are required)

# Legend

Eval: # of periods the criterion was evaluated

Reg: # of periods required to pass the criterion

Investment meets the criterion

Met: # of periods the criterion was met

(r) or (o): Signifies required or optional criterion

Investment does not meet the criterion

	fi360 Fiduciary Score Avg (3yr)	Prospectus Net Exp Ratio Rank	3 Year Return Rank	5 Year Return Rank	10 Year Return Rank	Alpha Rank	Inception Date	Assets	Manager Tenure	Style	Period Status
Criteria Summary	1 eval	1 eval	1 eval	1 eval	1 eval	1 eval	1 eval	1 eval	1 eval	1 eval	-/
(Current Period)	1 req	1 req	1 req	1 req	1 req	1 req	1 req	1 req	1 req	1 req	V
	1 met	0 met	1 met	1 met	1 met	1 met	1 met	1 met	1 met	1 met	
	√ (r)	X (o)	√ (o)	√ (o)	√ (o)	√ (o)	√ (o)	√ (o)	√ (o)	√ (o)	

### **Criterion History**

	1/31/2011	4/30/2011	7/31/2011	10/31/2011	1/31/2012	4/30/2012	7/31/2012	10/31/2012	1/31/2013	4/30/2013	7/31/2013	10/31/2013
fi360 Fiduciary	2	2	2	2	3	4	4	4	4	3	3	3
Score Avg (3yr) <= 50	√	√	√	√	√	√	√	√	√	√	√	√ (e)
Prospectus Net Exp Ratio Rank <= 50 (Optional)	44 √	47 √	48 √	49 √	51 X	52 X	53 X	53 X	53 X	53 X		55 X (e)
3 Year Return Rank	4	10	12	18	34	35	39	16	20	18	21	37
<= 50 (Optional)	√	√	√	√	√	√	√	√	√	√	√	√ (e)
5 Year Return Rank	2	5	6	7	9	7	6	8	8	10	12	18
<= 50 (Optional)	√	√	√	√	√	√	√	√	√	√	√	√ (e)
10 Year Return Rank	2	2	2	2	2	2	3	3	2	2	2	7
<= 50 (Optional)	√	√	√	√	√	√	√	√	√	√	√	√ (e)
Alpha Rank	9	12	15	18	23	34	41	18	19	23	26	34
<= 50 (Optional)	√	√	√	√	√	√	√	√	√	√	√	√ (e)
Inception Date >= 5 (Optional)	15	15	16	16	16	16	17	17	17	17	18	18
	√	√	√	√	√	√	√	√	√	√	√	√ (e)
Assets >= 75 (Optional)	2618.52 √	3225.93 √	3226.74 √	3129.96 √	3368.17 √	3669.22 √	3921.98 √	4012.78 √	4352.94 √	4967.92 √	4590.56 √	<sup>4493.56</sup> √ (e)
Manager Tenure >= 5 (Optional)	11.30	11.60	11.80	12.10	12.30	12.60	12.80	13.10	13.35	13.59	13.84	14.09
	√	√	√	√	√	√	√	√	√	√	√	√ (e)
Style <> FAIL (Optional)	ν	V	v	/ v	v	V	V	v	V	v	v	√ (e)
Period Status	√	√	√	√	√	√	√	√	√	√	√	√

Due Diligence Criteria Detail and History

# **PIMCO Long-Term US Government A**

**PFGAX** 

Peer Group: Long Government | Investment Type: Fund

The table below will highlight the current period's criteria evaluation along with the overall pass/fail status for the current period.

### Criteria Summary

Met 1 of 1 required factors

Met 4 of 9 optional factors (at least 6 are required)

### Legend

Eval: # of periods the criterion was evaluated

Reg: # of periods required to pass the criterion

Investment meets the criterion

Met: # of periods the criterion was met

(r) or (o): Signifies required or optional criterion

Investment does not meet the criterion

	fi360 Fiduciary Score Avg (3yr)	Prospectus Net Exp Ratio Rank	3 Year Return Rank	5 Year Return Rank	10 Year Return Rank	Alpha Rank	Inception Date	Assets	Manager Tenure	Style	Period Status
Criteria Summary (Current Period)	1 eval 1 reg	1 eval 1 reg	1 eval 1 reg	1 eval 1 reg	1 eval 1 reg	1 eval 1 reg	1 eval 1 reg	1 eval 1 reg	1 eval 1 reg	1 eval 1 reg	X
(Current renou)	1 met	0 met	0 met	1 met	0 met	0 met	1 met	1 met	1 met	0 met	
	√ (r)	X (o)	X (o)	√ (o)	X (o)	X (o)	√ (o)	√ (o)	√ (o)	X (o)	

### **Criterion History**

	1/31/2011	4/30/2011	7/31/2011	10/31/2011	1/31/2012	4/30/2012	7/31/2012	10/31/2012	1/31/2013	4/30/2013	7/31/2013	10/31/2013
fi360 Fiduciary	37	31	26	24	18	12	9	11	16	20	24	29
Score Avg (3yr) <= 50	√	√	√	√	√	√	√	√	√	√	√	√ (e)
Prospectus Net Exp Ratio Rank <= 50 (Optional)	68	74	74	74	73	73	75	77	76	76	93	97
	X	X	X	X	X	X	X	X	X	X	X	X (e)
3 Year Return Rank	21	11	11	14	14	20	42	47	52	51	61	64
<= 50 (Optional)	√	√	√	√	√	√	√	√	X	X	X	X (e)
5 Year Return Rank	29	22	18	25	31	27	33	30	30	34	28	19
<= 50 (Optional)	√	√	√	√	√	√	√	√	√	√	√	√ (e)
10 Year Return Rank	50	47	50	38	50	44	45	42	47	42	53	63
<= 50 (Optional)	√	√	√	√	√	√	√	√	√	√	X	X (e)
Alpha Rank	21	23	23	17	17	28	28	30	27	27	48	67
<= 50 (Optional)	√	√	√	√	√	√	√	√	√	√	√	X (e)
Inception Date >= 5 (Optional)	19	19	20	20	20	20	21	21	21	21	22	22
	√	√	√	√	√	√	√	√	√	√	√	√ (e)
Assets >= 75 (Optional)	886.63 √	804.16 V	1597.40	1171.69	1381.71	1581.11	1718.01	1585.32 √	1970.38	2115.54 √	1758.77	900.87 √ (e)
Manager Tenure >= 5 (Optional)	3.50	3.80	4.00	4.30	4.50	4.80	5.00	5.30	5.51	5.75	6.01	6.26
	X	X	X	X	X	X	√	√	√	√	√	√ (e)
Style <> FAIL (Optional)	PASS	FAIL	FAIL	FAIL	FAIL	FAIL	FAIL	FAIL	FAIL	FAIL	FAIL	FAIL
	√	X	X	X	X	X	X	X	X	X	X	X (e)
Period Status	√	√	√	√	√	√	√	√	√	√	X	X

# Due Diligence Criteria Detail and History

#### **Pioneer Bond A PIOBX**

Peer Group: Intermediate-Term Bond | Investment Type: Fund

The table below will highlight the current period's criteria evaluation along with the overall pass/fail status for the current period.

### Criteria Summary

Met 1 of 1 required factors

Met 8 of 9 optional factors (at least 6 are required)

# Legend

Eval: # of periods the criterion was evaluated

Reg: # of periods required to pass the criterion

Investment meets the criterion

Met: # of periods the criterion was met

(r) or (o): Signifies required or optional criterion Investment does not meet the criterion

	fi360 Fiduciary Score Avg (3yr)	Prospectus Net Exp Ratio Rank	3 Year Return Rank	5 Year Return Rank	10 Year Return Rank	Alpha Rank	Inception Date	Assets	Manager Tenure	Style	Period Status
Criteria Summary	1 eval	1 eval	1 eval	1 eval	1 eval	1 eval	1 eval	1 eval	1 eval	1 eval	3/
(Current Period)	1 req	1 req	1 req	1 req	1 req	1 req	1 req	1 req	1 req	1 req	V
	1 met	0 met	1 met	1 met	1 met	1 met	1 met	1 met	1 met	1 met	
	√ (r)	X (o)	√ (o)	√ (o)	√ (o)	√ (o)	√ (o)	√ (o)	√ (o)	√ (o)	

### **Criterion History**

The table below will plot each criterion's factor and threshold evaluation on a rolling 3 month basis (if the data is available). It not only allows you to see the specific data points for each factor, but it also allows for any trends to become more readily apparent. Those periods that are shaded and contain an (e) represent periods that were evaluated. The Period status row listed at the bottom of the table will provide you with the overall status of the selected criteria for the respective time periods. Starting with the Dec-10 data feed, fi360 began to update data on a monthly basis. Prior to this, only calendar quarter updates were available.

	1/31/2011	4/30/2011	7/31/2011	10/31/2011	1/31/2012	4/30/2012	7/31/2012	10/31/2012	1/31/2013	4/30/2013	7/31/2013	10/31/2013
fi360 Fiduciary	5	5	5	6	6	6	6	7	8	9 √	10	10
Score Avg (3yr) <= 50	√	√	√	√	√	√	√	√	√		√	√ (e)
Prospectus Net Exp Ratio Rank <= 50 (Optional)	49 √	49 √	51 X	51 X	51 X	51 X	52 X	53 X	52 X	53 X	53 X	
3 Year Return Rank	18	22	30	30	29	29	29	25	24	28	18	15
<= 50 (Optional)	√	√	√	√	√	√	√	√	√	√	√	√ (e)
5 Year Return Rank	20	19	22	24	25	22	24	23	21	25	24	21
<= 50 (Optional)	√	√	√	√	√	√	√	√	√	√	√	√ (e)
10 Year Return Rank	11	12	13	11	14	15	16	14	15	16	15	16
<= 50 (Optional)	√	√	√	√	√	√	√	√	√	√	√	√ (e)
Alpha Rank	9 √	11	12	14	16	18	17	15	11	11	10	10
<= 50 (Optional)		√	√	√	√	√	√	√	√	√	√	√ (e)
Inception Date >= 5 (Optional)	32	32	32	33	33	33	33	34	34	34	34	35
	√	√	√	√	√	√	√	√	√	√	√	√ (e)
Assets >= 75 (Optional)	1205.50	1231.46	1339.10	1292.86 √	1348.06 √	1393.80 √	1459.90 √	1539.54 √	1641.28 √	1712.07	1491.05 V	1450.31 √ (e)
Manager Tenure >= 5 (Optional)	12.20	12.40	12.70	12.90	13.20	13.40	13.70	13.90	14.18	14.42	14.67	14.92
	√	√	√	√	√	√	√	√	√	√	√	√ (e)
Style	PASS	PASS	PASS	FAIL	PASS	PASS	PASS	PASS	PASS	PASS	PASS	PASS
<> FAIL (Optional)	√	√	√	X	√	√	√	√	√	√	√	√ (e)
Period Status	√	√	√	√	√	√	√	√	√	√	√	√

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Due Diligence Criteria Detail and History

# T. Rowe Price Retirement 2020

**TRRBX** 

Peer Group: Target Date 2016-2020 | Investment Type: Fund

The table below will highlight the current period's criteria evaluation along with the overall pass/fail status for the current period.

# Criteria Summary

Met 1 of 1 required factors

Met 9 of 9 optional factors (at least 6 are required)

# Legend

Eval: # of periods the criterion was evaluated

Reg: # of periods required to pass the criterion

Investment meets the criterion

Met: # of periods the criterion was met

(r) or (o): Signifies required or optional criterion Investment does not meet the criterion

	fi360 Fiduciary Score Avg (3yr)	Prospectus Net Exp Ratio Rank	3 Year Return Rank	5 Year Return Rank	10 Year Return Rank	Alpha Rank	Inception Date	Assets	Manager Tenure	Style	Period Status
Criteria Summary	1 eval	1 eval	1 eval	1 eval	1 eval	1 eval	1 eval	1 eval	1 eval	1 eval	3/
(Current Period)	1 req	1 req	1 req	1 req	1 req	1 req	1 req	1 req	1 req	1 req	🔻
	1 met	1 met	1 met	1 met	1 met	1 met	1 met	1 met	1 met	1 met	
	√ (r)	√ (o)	√ (o)	√ (o)	√ (o)	√ (o)	√ (o)	√ (o)	√ (o)	√ (o)	

### **Criterion History**

	1/31/2011	4/30/2011	7/31/2011	10/31/2011	1/31/2012	4/30/2012	7/31/2012	10/31/2012	1/31/2013	4/30/2013	7/31/2013	10/31/2013
fi360 Fiduciary Score Avg (3yr) <= 50	8 √	7 √	5 √	4 √	3 √	3 √	4 √	5 √	7 √	8 √	9 √	9 √ (e)
Prospectus Net Exp Ratio Rank <= 50 (Optional)	12 √	11 √	14 √	13 √	13 √	13 √	13 √	17 √	17 √	18 √	18 √	18 √ (e)
3 Year Return Rank <= 50 (Optional)	3 √	5 √	6 √	1 √	1 √	1 √	6 √	2 √	3 √	6 √	1 √	1 √ (e)
5 Year Return Rank <= 50 (Optional)	1 √	1 √	8 √	15 √	20 √	19 √	21 √	14 √	3 √	3 √	2 √	1 √ (e)
10 Year Return Rank <= 50 (Optional)	N/Av	N/Av	N/Av	N/Av	N/Av	N/Av	N/Av	1 √	1 √	1 √	1 √	1 √ (e)
Alpha Rank <= 50 (Optional)	6 √	11 √	29 √	34 √	48 √	63 X	66 X	68 X	72 X	77 X	56 X	40 √ (e)
Inception Date >= 5 (Optional)	8 √	8 √	8 √	9 √	9 √	9 √	9 √	10 √	10 √	10 √	10 √	11 √ (e)
Assets >= 75 (Optional)	12153.63 √	13164.84 √	13668.92	12182.78 √	13352.99	14917.26 √	14838.95	16026.86	16389.52	17686.21	17869.42 √	18899.18 √ (e)
Manager Tenure >= 5 (Optional)	8.30 √	8.60 √	8.80 √	9.10 √	9.30 √	9.60 √	9.80 √	10.10 √	10.35 √	10.59 √	10.84 √	11.09 √ (e)
Style <> FAIL (Optional)	v	v	v	v	v	v	V	√	<b>√</b>	v	v	√ (e)
Period Status	√	√	√	√	√	√	√	√	√	√	√	√

Due Diligence Criteria Detail and History

# T. Rowe Price Retirement 2030

**TRRCX** 

Peer Group: Target Date 2026-2030 | Investment Type: Fund

The table below will highlight the current period's criteria evaluation along with the overall pass/fail status for the current period.

### **Criteria Summary**

Met 1 of 1 required factors

Met 9 of 9 optional factors (at least 6 are required)

### Legend

Eval: # of periods the criterion was evaluated

Reg: # of periods required to pass the criterion

Investment meets the criterion

Met: # of periods the criterion was met

(r) or (o): Signifies required or optional criterionX Investment does not meet the criterion

	fi360 Fiduciary Score Avg (3yr)	Prospectus Net Exp Ratio Rank	3 Year Return Rank	5 Year Return Rank	10 Year Return Rank	Alpha Rank	Inception Date	Assets	Manager Tenure	Style	Period Status
Criteria Summary (Current Period)	1 eval	1 eval	1 eval 1 reg	1 eval	1 eval	1 eval	1 eval	1 eval	1 eval	1 eval	<b>√</b>
	1 met √ (r)	1 met √ (o)	1 met √ (o)	1 met √ (o)	1 met √ (o)	1 met √ (o)	1 met √ (o)	1 met √ (o)	1 met √ (o)	1 met √ (o)	

### **Criterion History**

	1/31/2011	4/30/2011	7/31/2011	10/31/2011	1/31/2012	4/30/2012	7/31/2012	10/31/2012	1/31/2013	4/30/2013	7/31/2013	10/31/2013
fi360 Fiduciary Score Avg (3yr) <= 50	5 √	5 √	3 √	3 √	2 √	1 √	2 √	2 √	3 √	4 √	4 √	4 √ (e)
Prospectus Net Exp Ratio Rank <= 50 (Optional)	12 √	12 √	13 √	14 √	14 √	14 √	15 √	17 √	17 √	18 √	19 √	20 √ (e)
3 Year Return Rank <= 50 (Optional)	2 √	4 √	6 √	1 √	1 √	1 √	6 √	4 √	5 √	12 √	3 √	3 √ (e)
5 Year Return Rank <= 50 (Optional)	1 √	1 √	3 √	9 √	13 √	11 √	9 √	5 √	2 √	3 √	3 √	1 √ (e)
10 Year Return Rank <= 50 (Optional)	N/Av	N/Av	N/Av	N/Av	N/Av	N/Av	N/Av	1 √	1 √	1 √	1 √	1 √ (e)
Alpha Rank <= 50 (Optional)	3 √	7 √	18 √	15 √	24 √	42 √	51 X	50 √	53 X	64 X	35 √	25 √ (e)
Inception Date >= 5 (Optional)	8 √	8 √	8 √	9 √	9 √	9 √	9 √	10 √	10 √	10 √	10 √	11 √ (e)
Assets >= 75 (Optional)	9681.51 V	10647.59 √	11054.38	9703.66 √	10842.95 √	12562.61 √	12484.75	13687.90 √	14201.30	15676.91	15944.52 √	17155.47 √ (e)
Manager Tenure >= 5 (Optional)	8.30 √	8.60 √	8.80 √	9.10 √	9.30 √	9.60 √	9.80 √	10.10 √	10.35 √	10.59 √	10.84 √	11.09 √ (e)
Style <> FAIL (Optional)	v	v	v	v	v	v	V	√	<b>√</b>	v	v	√ (e)
Period Status	√	√	√	√	√	√	✓	√	√	√	√	√

Due Diligence Criteria Detail and History

# T. Rowe Price Retirement 2040

**TRRDX** 

Peer Group: Target Date 2036-2040 | Investment Type: Fund

The table below will highlight the current period's criteria evaluation along with the overall pass/fail status for the current period.

### Criteria Summary

Met 1 of 1 required factors

Met 9 of 9 optional factors (at least 6 are required)

### Legend

Eval: # of periods the criterion was evaluated

Reg: # of periods required to pass the criterion

Investment meets the criterion

Met: # of periods the criterion was met

(r) or (o): Signifies required or optional criterion

Investment does not meet the criterion

	fi360 Fiduciary Score Avg (3yr)	Prospectus Net Exp Ratio Rank	3 Year Return Rank	5 Year Return Rank	10 Year Return Rank	Alpha Rank	Inception Date	Assets	Manager Tenure	Style	Period Status
Criteria Summary	1 eval	1 eval	1 eval	1 eval	1 eval	1 eval	1 eval	1 eval	1 eval	1 eval	-/
(Current Period)	1 req	1 req	1 req	1 req	1 req	1 req	1 req	1 req	1 req	1 req	<b>V</b>
	1 met	1 met	1 met	1 met	1 met	1 met	1 met	1 met	1 met	1 met	
	√ (r)	√ (o)	√ (o)	√ (o)	√ (o)	√ (o)	√ (o)	√ (o)	√ (o)	√ (o)	

### **Criterion History**

	1/31/2011	4/30/2011	7/31/2011	10/31/2011	1/31/2012	4/30/2012	7/31/2012	10/31/2012	1/31/2013	4/30/2013	7/31/2013	10/31/2013
fi360 Fiduciary Score Avg (3yr) <= 50	7 √	5 √	3 √	2 √	0 √	0 √	0 √	0 √	0 √	0 √	0 √	0 √ (e)
Prospectus Net Exp Ratio Rank <= 50 (Optional)	12 √	13 √	13 √	12 √	12 √	13 √	13 √	18 √	18 √	18 √	19 √	22 √ (e)
3 Year Return Rank <= 50 (Optional)	3 √	5 √	8 √	1 √	2 √	1 √	6 √	3 √	5 √	16 √	3 √	2 √ (e)
5 Year Return Rank <= 50 (Optional)	1 √	1 √	5 √	4 √	6 √	6 √	7 √	5 √	2 √	3 √	3 √	1 √ (e)
10 Year Return Rank <= 50 (Optional)	N/Av	1 √	1 √	1 √	1 √	1 √ (e)						
Alpha Rank <= 50 (Optional)	3 √	7 √	14 √	10 √	12 √	17 √	26 √	24 √	27 √	40 √	28 √	21 √ (e)
Inception Date >= 5 (Optional)	8 √	8 √	8 √	9 √	9 √	9 √	9 √	10 √	10 √	10 √	10 √	11 √ (e)
Assets >= 75 (Optional)	6248.65 V	6969.13 √	7257.21 √	6315.24 √	7098.17 √	8323.98 √	8303.42 √	9161.48 √	9573.49 √	10681.69	10764.32	11543.08 √ (e)
Manager Tenure >= 5 (Optional)	8.30 √	8.60 √	8.80 √	9.10 √	9.30 √	9.60 √	9.80 √	10.10 √	10.35 √	10.59 √	10.84 √	11.09 √ (e)
Style <> FAIL (Optional)	ν	V	v	v	v	V	V	v	V	V	v	√ (e)
Period Status	√	√	√	√	√	√	√	√	√	√	√	√

# **Investment Commentary**

# **Acadian Emerging Markets Instl**

**AEMGX** 

# 8/10/2013

\*\*SAMPLE NOTE\*\*

We may want to consider scaling back more within Diversified Emerging Markets. This will depend on the new re-balancing requirement and risk tolerance assessment next meeting.

\*\*SAMPLE NOTE.

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# **Watch List - Action Items**

Large-Cap Equity

**American Century Fundamental Equity A** 

Peer Group: Large Blend

Meets IPS Watch List Criteria? X

**Recommended Action:** Continue watching

**Meeting Notes:** 

08/10/2013

\*\*SAMPLE NOTE\*\*

We will continue watching this fund over the next quarter and discuss any further action at our next meeting.

\*\*SAMPLE NOTE\*\*

**Developed International Equity** 

**Manning & Napier World Opportunities A** 

Peer Group: Foreign Large Blend

Meets IPS Watch List Criteria? X

Recommended Action: Continue watching

**Meeting Notes:** 

**Long-Term Fixed Income** 

PIMCO Long-Term US Government A

Peer Group: Long Government

Meets IPS Watch List Criteria? X

Recommended Action: Continue watching

**Meeting Notes:** 

08/10/2013

\*\*SAMPLE NOTE\*\*

We will continue watching this fund over the next quarter and discuss any further action at our next meeting.

\*\*SAMPLE NOTE\*\*

Meeting Minutes	Meeting Date:
Matters Discussed:	
Materials reviewed:	
Decisions voted upon:	

f1360°

<b>Meeting Mi</b>	inutes (Cont.)	Meeting Date:		
Vice President				
	James Smith			
		Signature	Date	
CFO				
	Steve Jenkins			
		Signature	Date	
Treasurer				
	Sally Booth			
	<u> </u>	Signature	Date	

# **Peer Group Definitions**

#### **Diversified Emerging Mkts**

Diversified emerging-markets portfolios tend to divide their assets among 20 or more nations, although they tend to focus on the emerging markets of Asia and Latin America rather than on those of the Middle East, Africa, or Europe. These portfolios invest predominantly in emerging market equities, but some funds also invest in both equities and fixed income investments from emerging markets.

#### Foreign Large Blend

Foreign large-blend portfolios invest in a variety of big international stocks. Most of these portfolios divide their assets among a dozen or more developed markets, including Japan, Britain, France, and Germany. These portfolios primarily invest in stocks that have market caps in the top 70% of each economically integrated market (such as Europe or Asia ex-Japan). The blend style is assigned to portfolios where neither growth nor value characteristics predominate. These portfolios typically will have less than 20% of assets invested in U.S. stocks.

#### **Intermediate-Term Bond**

Intermediate-term bond portfolios invest primarily in corporate and other investment-grade U.S. fixed-income issues and typically have durations of 3.5 to six years. These portfolios are less sensitive to interest rates, and therefore less volatile, than portfolios that have longer durations. Morningstar calculates monthly breakpoints using the effective duration of the Morningstar Core Bond Index (MCBI) in determing duration assignment. Intermediate-term is defined as 75% to 125% of the 3 year average effective duration of the MCBI.

#### Large Blend

Large-blend portfolios are fairly representative of the overall U.S. stock market in size, growth rates, and price. Stocks in the top 70% of the capitalization of the U.S. equity market are defined as large-cap. The blend style is assigned to portfolios where neither growth nor value characteristics predominate. These portfolios tend to invest across the spectrum of U.S. industries, and owing to their broad exposure, the portfolios' returns are often similar to those of the S&P 500 Index.

#### Large Growth

Large-growth portfolios invest primarily in big U.S. companies that are projected to grow faster than other large-cap stocks. Stocks in the top 70% of the capitalization of the U.S. equity market are defined as large cap. Growth is defined based on fast growth (high growth rates for earnings, sales, book value, and cash flow) and high valuations (high price ratios and low dividend yields). Most of these portfolios focus on companies in rapidly expanding industries.

#### **Long Government**

Long-government portfolios have at least 90% of their bond holdings invested in bonds backed by the U.S. government or by government-linked agencies. This backing minimizes the credit risk of these portfolios, as the U.S. government is unlikely to default on its debt. They are not risk free, though. Because these portfolios have durations of typically more than six years, they are more sensitive to interest rates, and thus riskier, than portfolios that have shorter durations. Morningstar calculates monthly breakpoints using the effective duration of the Morningstar Core Bond Index (MCBI) in determing duration assignment. Long term is defined as 125% of the 3 year average effective duration of the MCBI.

#### Mid-Cap Blend

The typical mid-cap blend portfolio invests in U.S. stocks of various sizes and styles, giving it a middle-of-the-road profile. Most shy away from high-priced growth stocks, but aren't so price-conscious that they land in value territory. The U.S. mid-cap range for market capitalization typically falls between \$1 billion-\$8 billion and represents 20% of the total capitalization of the U.S. equity market. The blend style is assigned to portfolios where neither growth nor value characteristics predominate.

# **Real Estate**

Real estate portfolios invest primarily in real estate investment trusts of various types. REITs are companies that develop and manage real estate properties. There are several different types of REITs, including apartment, factory-outlet, health-care, hotel, industrial, mortgage, office, and shopping center REITs. Some portfolios in this category also invest in real estate operating companies.

### **Small Blend**

Small-blend portfolios favor U.S. firms at the smaller end of the market-capitalization range. Some aim to own an array of value and growth stocks while others employ a discipline that leads to holdings with valuations and growth rates close to the small-cap averages. Stocks in the bottom 10% of the capitalization of the U.S. equity market are defined as small-cap. The blend style is assigned to portfolios where neither growth nor value characteristics predominate.

### Target Date 2016-2020

Target-date portfolios provide diversified exposure to stocks, bonds, and cash for those investors who have a specific date in mind (in this case, the years 2016-2020) for retirement. These portfolios aim to provide investors with an optimal level of return and risk, based solely on the target date. Management adjusts the allocation among asset classes to more-conservative mixes as the target date approaches, following a preset glide path. A target-date portfolio is part of a series of funds offering multiple retirement dates to investors.

# Target Date 2026-2030

Target-date portfolios provide diversified exposure to stocks, bonds, and cash for those investors who have a specific date in mind (in this case, the years 2026-2030) for retirement. These portfolios aim to provide investors with an optimal level of return and risk, based solely on the target date. Management adjusts the allocation among asset classes to more-conservative mixes as the target date approaches, following a preset glide path. A target-date portfolio is part of a series of funds offering multiple retirement dates to investors.

### Target Date 2036-2040

Target-date portfolios provide diversified exposure to stocks, bonds, and cash for those investors who have a specific date in mind (in this case, the years 2036-2040) for retirement. These portfolios aim to provide investors with an optimal level of return and risk, based solely on the target date. Management adjusts the allocation among asset classes to more-conservative mixes as the target date approaches, following a preset glide path. A target-date portfolio is part of a series of funds offering multiple retirement dates to investors.

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# **Index Definitions**

### **Barclays US Agg Bond TR USD**

The index measures the performance of investment grade, U.S. dollar-denominated, fixed-rate taxable bond market, including Treasuries, government-related and corporate securities, MBS (agency fixed-rate and hybrid ARM passthroughs), ABS, and CMBS. It rolls up into other Barclays flagship indices, such as the multi-currency Global Aggregate Index and the U.S. Universal Index, which includes high yield and emerging markets debt.

#### **Barclays US Government Long TR USD**

The index measures the performance of the U.S. Treasury and U.S. Agency Indices with maturities of 10 years and greater, including Treasuries and U.S. agency debentures. It is a component of the U.S. Government/Credit Index and the U.S. Aggregate Index.

#### Morningstar Lifetime Moderate 2020

The index measures the performance of a portfolio of global equities, bonds and traditional inflation hedges such as commodities and TIPS. This portfolio is held in proportions appropriate for a US investor who is about ten years away from retirement. The Moderate risk profile is for investors who are comfortable with average exposure to equity market volatility.

#### Morningstar Lifetime Moderate 2030

The index measures the performance of a portfolio of global equities, bonds and traditional inflation hedges such as commodities and TIPS. This portfolio is held in proportions appropriate for a US investor who is about 20 years away from retirement. The Moderate risk profile is for investors who are comfortable with average exposure to equity market volatility.

### Morningstar Lifetime Moderate 2040

The index measures the performance of a portfolio of global equities, bonds and traditional inflation hedges such as commodities and TIPS. This portfolio is held in proportions appropriate for a US investor who is about 30 years away from retirement. The Moderate risk profile is for investors who are comfortable with average exposure to equity market volatility.

#### **MSCI ACWI Ex USA NR USD**

The index measures the performance of the large and mid cap segments of the particular regions, excluding USA equity securities, including developed and emerging market. It is free float-adjusted market-capitalization weighted.

#### MSCI EM NR USD

The index measures the performance of the large and mid cap segments of emerging market equity securities. It is free float-adjusted market-capitalization weighted.

#### Russell 1000 Growth TR USD

The index measures the performance of the large-cap growth segment of the US equity securities. It includes the Russell 1000 index companies with higher price-to-book ratios and higher forecasted growth values. It is market-capitalization weighted.

#### Russell 1000 TR USD

The index measures the performance of the large-cap segment of the US equity securities. It is a subset of the Russell 3000 index and includes approximately 1000 of the largest securities based on a combination of their market cap and current index membership.

#### Russell 2000 TR USD

The index measures the performance of the small-cap segment of the US equity universe. It is a subset of the Russell 3000 and includes approximately 2000 of the smallest securities based on a combination of their market cap and current index membership.

### Russell Mid Cap TR USD

The index measures the performance of the mid-cap segment of the US equity universe. It is a subset of Russell 1000 index and includes approximately 800 of the smallest securities based on a combination of their market cap and current index membership. The index represents approximately 31% of the total market capitalization of the Russell 1000 companies.

### **S&P United States REIT TR USD**

The index measures the performance of investable universe of publicly traded real estate investment trusts domiciled in the United States.

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# **Glossary**

#### 12b-1 Fee

Maximum annual charge deducted from fund assets to pay for distribution and marketing costs. Although usually set on a percentage basis, this amount will occasionally be a flat figure. This information is taken directly from the fund's prospectus, and includes distribution, service and other expenses incurred by the fund. Morningstar lists the maximum amount. Some 12b-1 fees are something of a hidden charge, because they are taken out of the NAV. Morningstar breaks the 12b-1 amount out of the expense ratio so investors know how much they're paying. (Description provided by Morningstar)

### Alpha

A measure of the difference between a fund's actual returns and its expected performance, given its level of risk as measured by beta. A positive alpha figure indicates the fund has performed better than its beta would predict. In contrast, a negative alpha indicates the fund underperformed, given the expectations established by the fund's beta. All MPT statistics (alpha, beta, and R-squared) are based on a least-squared regression of the fund's return over Treasury bills (called excess return) and the excess returns of the fund's benchmark index. (Description provided by Morningstar)

#### **Composition Criterion**

This screen is one of the fi360 Fiduciary Score« criterion. The screened product can have no more than 20% of the portfolio invested in 'unrelated asset class securities. For example, a Large-Cap Growth product should not hold more than 20% in cash, fixed income and/or international securities. This screen is not applied to all asset classes. (Description provided by fi360)

#### **Deferred Load**

This is also known as a back-end sales charge, and it is imposed when investors redeem shares. The percentage charged generally declines the longer shares are held, and it is usually applied to the lower of the beginning price or ending price. This charge is often coupled with higher 12b-1 fees in B or C share classes as an alternative to a traditional front-end load fund. (Description provided by Morningstar)

#### **Expense Ratio - Audited Net**

The percentage of fund assets paid for operating expenses and management fees, including 12b-1 fees, administrative fees, and all other asset-based costs incurred by the fund, except brokerage costs. Fund expenses are reflected in the fund's NAV. This expense ratio is pulled directly from the fund's annual report. Sales charges are not included in the expense ratio. For fund of funds, the underlying fund expense ratios are not included in the expense ratio. (Description provided by Morningstar)

#### **Expense Ratio - Prospectus Gross**

Gross Expense Ratio represents the total gross expenses (net expenses with waivers added back in) divided by the fund's average net assets. If it is not equal to the net expense ratio, the gross expense ratio portrays the fund's expenses had the fund not waived a portion, or all, of its fees. Thus, to some degree, it is an indication of fee contracts. Some fee waivers have an expiration date; other waivers are in place indefinitely. (Description provided by Morningstar)

#### **Expense Ratio - Prospectus Net**

The percentage of fund assets used to pay for operating expenses and management fees, including 12b-1 fees, administrative fees, and all other asset-based costs incurred by the fund, except brokerage costs. Fund expenses are reflected in the fund's NAV. Sales charges are not included in the expense ratio. The expense ratio for fund of funds is the aggregate expense ratio as defined as the sum of the wrap or sponsor fees plus the estimated weighted average of the underlying fund fees. (Description provided by Morningstar)

### fi360 Fiduciary Score

The fi360 Fiduciary Score® is a peer percent ranking of an investment against a set of quantitative due diligence criteria selected to reflect prudent fiduciary management. The fi360 Fiduciary Score® is calculated on a monthly basis for investments with at least a three year history. Note: Group Retirement Plan Annuities (GRPAs) are ranked in a peer group that includes GRPAs, Mutual Funds and ETFs. Prior to 9/30/2013 only Mutual Funds and ETFs were used to construct the peer group. (Description provided by fi360)

# fi360 Fiduciary Score« Average

The fi360 Fiduciary Score Average is a one-, three-, five- or ten-year rolling average of an investment's fi360 Fiduciary Score. The Average Score is calculated on a monthly basis. Since the Average Score is a rolling average of the historical fi360 Fiduciary Score, an investment needs to have the requisite amount of Fiduciary Score calculations for each Average Score. (Description provided by fi360)

# fi360 Fiduciary Score« Methodology

The fi360 Fiduciary Score® is a peer percent ranking of an investment against a set of quantitative due diligence criteria selected to reflect prudent fiduciary management. For each investment with at least a three-year history, fi360 calculates the fi360 Fiduciary Score based on the following due diligence criteria: regulatory oversight, minimum track record, stability of the organization, assets in the investment, composition consistency with asset class, style consistency, expense ratio/fees relative to peers, risk-adjusted performance relative to peers, and performance relative to peers. Investments are evaluated at the conclusion of each month. If an investment does not meet an individual due diligence criterion, points are awarded. Investments that satisfy all of the due diligence criteria receive a fi360 Fiduciary Score of 0. Every other investment is given a Score of 1-100 based on their point total, and representing their percentile ranking within their peer group. The fi360 Fiduciary Score Average is a one-, three-, five- or ten-year rolling average of an investments fi360 Fiduciary Score. The Average Score is also calculated on a monthly basis. The fi360 Fiduciary Score represents a suggested course of action and is not intended, nor should it be used, as the sole source of information for reaching an investment decision. Visit fi360.com/fi360-Fiduciary-Score for the complete methodology document. (Description provided by fi360)

### Front-End Load

The initial, or front-end, sales charge is a one-time deduction from an investment made into the fund. The amount is generally relative to the amount of the investment, so that larger investments incur smaller rates of charge. The sales charge serves as a commission for the broker who sold the fund. A fund's potential fees and sales charges are an important factor to consider before making an investment. The load fee compensates the broker or financial planner for the service of providing professional investment advice. (Description provided by Morningstar)

# **Fund Family**

A company which offers mutual funds. Generally speaking, the company name is included in the official fund name. (Description provided by Morningstar)

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fi360 Portrait v5 7 Fund data as of 10/31/2013

# Glossary (Cont.)

#### **Fund Name**

The fund's official name, or an abbreviation thereof, as stated in the fund's prospectus. Morningstar attempts to limit the extent to which fund name abbreviation is made by keeping the family name or first word intact whenever possible. As a general rule, the words Fund, Shares, Class, Series, Trust (not including class designation), and articles at the beginning of a fund's name are omitted. They appear, however, in cases where their omission could confuse two funds or groups. The fund name is taken directly from the prospectus. The names normally do not change, unless the fund itself changes its name. (Description provided by Morningstar)

# **Inception Date**

The date on which the fund began its operations. Funds with long track records offer more history by which investors can assess overall fund performance. However, another important factor to consider is the fund manager and his or her tenure with the fund. Often times a change in fund performance can indicate a change in management. (Description provided by Morningstar)

#### Index

A collection of securities chosen to represent a specific investment area. Common indexes include the Dow Jones Industrial Average, the S&P 500, and the NASDAO Composite. (Description provided by Morningstar)

#### **Investment Policy Statement (IPS)**

The Investment Policy Statement can be considered the business plan for the portfolio. It outlines the general rules that the investment advisor will follow to achieve the client's desired outcome for the portfolio. Minimum components of an IPS should include: The duties and responsibilities of all parties, Diversification and rebalancing guidelines, Due diligence criteria to be used in selecting investments, Monitoring criteria for investment options and service vendors, and procedures for controlling and accounting for investment expenses. (Description provided by fi360)

#### **Investment Type**

The following abbreviations are used to identify an investment type. MF - Mutual Fund, ETF - Exchange Traded Fund, VA - Variable Annuity, SMA - Seprately Managed Account, GRPA - Group Retirement Plan Annuity (Description provided by fi360)

#### **Management Fee**

Fee charged for the management of pooled investments such as collective investment funds, insurance/annuity products, mutual funds and individually managed accounts. (Description provided by fi360)

#### **Manager Tenure**

The number of years that the current manager has been managing the investment. In the case of a team, the longest manager tenure is used. (Description provided by Morningstar)

#### Median Mutual Fund/ETF Manager

The median manager for a given data point is calculated by ranking the managers (investments) within a given peer group on a particular data point from best to worst. The manager that represents the 50th percentile of the ranking becomes the median manager for the group. (Description provided by fi360)

# Net Assets - Funds/ETFs

The month-end net assets of the mutual fund, recorded in millions of dollars. Net-asset figures are useful in gauging a fund's size, agility, and popularity. They help determine whether a small company fund, for example, can remain in its investment-objective category if its asset base reaches an ungainly size. The assets are totaled across all share classes of the fund. (Description provided by Morningstar)

# **Number of investments in Peer Group**

A count of the number of investments within a specific peer group for a particular data point such as 1yr return or Alpha. This number represents the total number of investments used to calculate the bar charts and rankings for each data point. (Note: Group Retirement Plan Annuities (GRPAs) are ranked in a peer group that includes GRPAs, Mutual Funds and ETFs. Prior to 9/30/2013 only Mutual Funds and ETFs were used to construct the peer group. (Description provided by fi360)

# Peer Group (Morningstar Category)

In an effort to distinguish funds by what they own, as well as by their prospectus objectives and styles, Morningstar developed the Morningstar Categories. While the prospectus objective identifies a fund's investment goals based on the wording in the fund prospectus, the Morningstar Category identifies funds based on their actual investment styles as measured by their underlying portfolio holdings (portfolio and other statistics over the past three years). See specific category name for further details (i.e. "Peer Group - Large Value"). (Description provided by Morningstar)

# Rebalancing Limit(Upper/Lower)

The rebalancing limit represents the upper and lower thresholds of deviation, which if crossed, signal that investments in the portfolio need to be bought or sold to bring the portfolio back into alignment with the strategic allocation. (Description provided by fi360)

# **Sharpe Ratio**

fi360 Portrait v5 7

A risk-adjusted measure developed by Nobel Laureate William Sharpe. It is calculated by using standard deviation and excess return to determine reward per unit of risk. The higher the Sharpe Ratio, the better the fund's historical risk-adjusted performance. The Sharpe ratio is calculated for the past 36-month period by dividing a fund's annualized excess returns by the standard deviation of a fund's annualized excess returns. Since this ratio uses standard deviation as its risk measure, it is most appropriately applied when analyzing a fund that is an investor's sole holding. The Sharpe Ratio can be used to compare two funds directly on how much risk a fund had to bear to earn excess return over the risk-free rate. (Description provided by Morningstar)

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# Glossary (Cont.)

#### **Standard Deviation**

A statistical measurement of dispersion about an average, which, for a mutual fund, depicts how widely the returns varied over a certain period of time. Investors use the standard deviation of historical performance to try to predict the range of returns that are most likely for a given fund. When a fund has a high standard deviation, the predicted range of performance is wide, implying greater volatility. Standard deviation is most appropriate for measuring risk if it is for a fund that is an investor's only holding. The figure can not be combined for more than one fund because the standard deviation for a portfolio of multiple funds is a function of not only the individual standard deviations, but also of the degree of correlation among the funds' returns. If a fund's returns follow a normal distribution, then approximately 68 percent of the time they will fall within one standard deviation of the mean return for the fund, and 95 percent of the time within two standard deviations. Morningstar computes standard deviation using the trailing monthly total returns for the appropriate time period. All of the monthly standard deviations are then annualized. (Description provided by Morningstar)

#### Strategic Allocation

The strategic allocation is the selected asset classes and weights that will produce an appropriate portfolio return for a client within the client's risk level. (Description provided by fi360)

#### Style Box - Equity

The Morningstar Style Box™ reveals a fund's investment strategy. Morningstar classifies funds as being large-cap, mid-cap, or small-cap based on the market capitalization of long stocks owned; and as value, blend, or growth based on the value-growth orientation of the stock holdings. The nine possible combinations of these characteristics correspond to the nine squares of the Morningstar Style Box-size is displayed along the vertical axis and style is displayed along the horizontal axis. (Description provided by Morningstar)

#### Style Box - Fixed Income

The Morningstar Style Box™ reveals a fund's investment strategy. Morningstar classifies bond funds in its style box based on their interest rate sensitivity as limited, moderate and extensive measured by the average effective duration of the fund's holdings; and their credit quality as high, medium, or low based on letter (or alphanumeric) credit ratings of the long bonds owned by third party credit rating agencies. The nine possible combinations of these characteristics correspond to the nine squares of the Morningstar Style Box -- quality is displayed along the vertical axis and sensitivity to interest rate along the horizontal axis. Morningstar seeks credit rating information from fund companies on a periodic basis (e.g., quarterly). In compiling credit rating information Morningstar accepts credit ratings reported by fund companies that have been issued by all Nationally Recognized Statistical Rating Organizations (NRSROs). For a list of all NRSROs, please visit http://www.sec.gov/divisions/marketreg/ratingagency.htm. Additionally, Morningstar accepts foreign credit ratings from widely recognized or registered rating agencies. If two rating organizations/agencies have rated a security, fund companies are to report the lower rating; if three or more organizations/agencies have rated a security, fund companies are to report the median rating, and in cases where there are more than two organization/agency ratings and a median rating does not exist, fund companies are to use the lower of the two middle ratings. PLEASE NOTE: Morningstar, Inc. is not itself an NRSRO nor does it issue a credit rating on the fund. An NRSRO or rating agency ratings can change from time-to-time. For credit quality, Morningstar combines the credit rating information provided by the fund companies with an average default rate calculation to come up with a weighted-average credit quality. The weighted-average credit quality is currently a letter that roughly corresponds to the scale used by a leading NRSRO. Bond funds are assigned a style box placement of "low", "medium", or "high" based on their average credit quality. Funds with a low credit quality are those whose weighted-average credit quality is determined to be less than "BBB-"; medium are those less than "AA-", but greater or equal to "BBB-"; and high are those with a weighted-average credit quality of "AA-" or higher. When classifying a bond portfolio, Morningstar first maps the NRSRO credit ratings of the underlying holdings to their respective default rates (as determined by Morningstar's analysis of actual historical default rates). Morningstar then averages these default rates to determine the average default rate for the entire bond fund. Finally, Morningstar maps this average default rate to its corresponding credit rating along a convex curve. For interest-rate sensitivity, Morningstar obtains from fund companies the average effective duration. Generally, Morningstar classifies a fixed-income fund's interest-rate sensitivity based on the effective duration of the Morningstar Core Bond Index (MCBI), which is currently three years. The classification of Limited will be assigned to those funds whose average effective duration is between 25% to 75% of MCBI's average effective duration; funds whose average effective duration is between 75% to 125% of the MCBI will be classified as Moderate; and those that are at 125% or greater of the average effective duration of the MCBI will be classified as Extensive. For municipal bond funds, Morningstar also obtains from fund companies the average effective duration. In these cases static breakpoints are utilized. These breakpoints are as follows: (i) Limited: 4.5 years or less; (ii) Moderate: more than 4.5 years but less than 7 years; and (iii) Extensive: more than 7 years. In addition, for non-US taxable and non-US domiciled fixed income funds static duration breakpoints are used: (i) Limited: less than or equal to 3.5 years; (ii) Moderate: greater than 3.5 and less than equal to 6 years; (iii) Extensive: greater than 6 years. (Description provided by Morningstar)

### **Style Drift Criterion**

This screen is one of the fi360 Fiduciary Score« criterion. A comparison is made of the fund's category (3-year style average) and the current style (for the quarter). The fiduciary due diligence screen is a match between the category and style. (Description provided by fi360)

### Ticker

The NASDAQ assigned symbol commonly used to locate the fund on electronic price-quoting systems. Ticker information is provided by NASDAQ. Morningstar receives daily internet transmissions detailing ticker as well as fund-name changes, plus a listing of any funds that have been recently added or deleted from NASDAQ listings. The ticker symbol itself is designated by the fund company. Thus, tickers do not always follow a uniform pattern. (Description provided by Morningstar)

# **Total Return - Funds**

Expressed in percentage terms, Morningstar's calculation of total return is determined each month by taking the change in monthly net asset value, reinvesting all income and capital-gains distributions during that month, and dividing by the starting NAV. Reinvestments are made using the actual reinvestment NAV, and daily payoffs are reinvested monthly. Unless otherwise noted, Morningstar does not adjust total returns for sales charges (such as front-end loads, deferred loads and redemption fees), preferring to give a clearer picture of a fund's performance. The total returns do account for management, administrative, 12b-1 fees and other costs taken out of fund assets. Total returns for periods longer than one year are expressed in terms of compounded average annual returns (also known as geometric total returns), affording a more meaningful picture of fund performance than non-annualized figures. (Description provided by Morningstar)

# Total Return - Load-Adjusted

Expressed as a percentage, this return is adjusted for front-end loads, deferred loads and redemption fees, but not taxes. For investments with front-end loads, the full amount of the load is deducted. For deferred loads and redemption fees, the percentage charged often declines the longer the shares are held. Morningstar adjusts the deferred load for each time period accordingly when making this calculation. (Description provided by Morningstar)

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# Glossary (Cont.)

# **Total Return - Percentile Rank**

This is the investment's total-return percentile rank relative to all funds that have the same Morningstar Category. The highest (or most favorable) percentile rank is 1 and the lowest (or least favorable) percentile rank is 100. The top-performing investment in a category will always receive a rank of 1. Rankings may vary among share classes and are based on historical total returns, which are not indicative of future results. (Description provided by Morningstar)

# **Watch List**

The watch list is a list of investments that fail to meet the stated due diligence requirements used to periodically monitor the investment. The due diligence requirements are typically outlined in an Investment Policy Statement. (Description provided by fi360)

# **Investment Company Contact Information**

For performance data current to the most recent month-end, please contact the investment company using the number(s) provided below.

Company Name	Phone Number(s)
Acadian Funds	866-226-6161
American Century Investments	800-345-8765
Columbia	800-345-6611
Delaware Investments	800-362-7500
Dreyfus	800-373-9387
Manning & Napier	800-466-3863
Nuveen	800-257-8787
PIMCO	888-877-4626
Pioneer Investments	800-225-6292
T. Rowe Price	800-638-5660

Prepared for: Sample 401k Client

# **Appendix: Hypothetical Portfolio Performance Calculation Methodology**

Investors should consider the investment objectives, risks, and charges and expenses of a fund carefully before investing. Prospectuses containing this and other information about the fund are available by contacting your financial consultant. Please read the prospectus carefully before investing to make sure that the fund is appropriate for your goals and risk tolerance. The performance information shown represents past performance and is not a guarantee of future results. The investment return and principal value of an investment will fluctuate so that the shares, when redeemed, may be worth more or less than their original cost. The performance information shown reflects performance without adjusting for sales charges. If adjusted for sales charges, the load would reduce the performance quoted.

The performance of the client peer group benchmark, IPS peer group benchmark (if included), and custom benchmark (if included) are not an exact representation of any particular investment, as you cannot invest directly in an index or peer group median that are used in the calculations.

- 1. Hypothetical client holdings performance is calculated as follows: (a)Starting ten years ago, a weighted average return is calculated for each month based upon the current investment asset allocations entered for this client; (b)The portfolio is rebalanced annually to these original allocations; and (c) If an investment does not have a return for a particular month, the weighted average return for those month(s) is calculated excluding that investment's allocation. Once the investment has return history, it is included in all calculations from that point forward. (Reference the list below for any investments that fall into this category.)
- 2. Hypothetical client holdings peer group median performance is calculated as follows: (a)For each client investment, the median 1-month return for the assigned peer group is used in place of the actual investment's 1-month return; (b)All other calculations follow the same process as stated above for the client; and (c) If the peer group median return is not available, the assigned index return will be used instead.
- 3. IPS benchmark peer group median performance (if included) is calculated as follows: (a)Starting ten years ago, a weighted average return is calculated for each month based upon the current asset allocation stated in the client's IPS; (b) If more than one peer group is included, the IPS asset allocation is rebalanced annually to the original allocations; and (c) If the peer group median return is not available, the assigned index return will be used instead.
- 4. Custom benchmark performance (if included) is calculated as follows: (a)Starting ten years ago, a weighted average return is calculated for each month based upon the benchmark asset allocation shown below; (b) If more than one index is included, the benchmark asset allocation is rebalanced annually to the original allocations; and (c) If an index does not have a return for a particular month, the weighted average return for those month(s) is calculated excluding that indices allocation. Once the index has return history, it will be included in all calculations from that point forward. (Reference the list below for any indices that fall into this category.)

Investments and indices (if included) which do not have a full 10-year return history. Their monthly performance began to be included on the dates shown below.

Investment: American Century Fundamental Equity A - 12/31/2004

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