



About Us

COMPANY PROFILE

fi360 helps its clients gather, grow, and protect assets through better investment and business decision-making. Since 1999, fi360 has been providing innovative solutions to financial services providers, including the AIF® and AIFA® designation programs, the fi360 Toolkit™ software, and fi360 Fiduciary Score®. Our vision is to be the leading provider of services that raise the level of professionalism in investment management.

With extensive education, certification, software, and practice management offerings, fi360 is a one-stop shop equipped to provide individuals and organizations with the training, tools, and resources necessary to become more successful.

MAJOR MILESTONES

- 2014 - 10th annual Insights Conference held in Nashville.
- 2013 - Acquisition of *Ann Schleck and Co., IPS AdvisorPro, and Financial Service Standards.*
- 2013 - Second major revision completed to *Prudent Practices* and fiduciary handbooks.
- 2011 - fi360 Canada and fi360 Pacific introduced.
- 2006 - *Financial Planning* magazine names the AIF designation one of the "Ten most wanted" designations in the financial industry.
- 2006 - CEFEX, an international joint venture, is formed to develop global fiduciary certification services.
- 2003 - AIF Designation launched. First training program held in October at the University of Pittsburgh.
- 2003 - *Prudent Investment Practices*, the original fiduciary handbook is co-published with the *AICPA*.
- 1999 - Company founded to provide training and develop software to help financial service providers succeed.

MANAGEMENT

- Blaine F. Aikin, AIFA®, CFA, CFP®**.....Chief Executive Officer
- J. Richard Lynch, AIFA®**.....President
- Robert DiMaggio**.....Chief Product Officer
- William Mueller**.....Chief Finance Officer
- Kenneth S. Robb**.....Chief Technology Officer
- Matthew Wolniewicz**.....Chief Revenue Officer

CAPABILITIES

Training & Designations

We offer advanced-level training leading to professional certification:

- Accredited Investment Fiduciary® (AIF®)
- Accredited Investment Fiduciary Analyst® (AIFA®)

We offer essentials training programs that provide overviews of fiduciary roles and responsibilities and managing the investment process:

- Fiduciary Essentials for Investment Advisors
- Fiduciary Essentials for Investment Stewards
- Fiduciary Implications of Financial Planning

Investment & Client Management Technology

We develop advanced, web-based software and analytics to assist in the delivery of a prudent investment management process:

- fi360 Toolkit®
- fi360 Fiduciary Score®
- IPS AdvisorPro™

Strategic Growth Support

We offer strategic growth solutions for retirement professionals through the services of Ann Schleck & Co:

- Research & Benchmarking
- Sales & Practice Management Training
- Marketing Creative Agency

Fiduciary Assessments

Through CEFEX, fi360 is able to offer certification programs for organizations that meet a fiduciary best practices standard:

- Available for advisors, stewards, managers, record-keepers, service providers, and investment support services organizations
- ISO principles
- Independent review

Practice Management & Compliance

Financial Service Standards (FSS) is an fi360 company that offers training and tools to help retirement professionals run highly successful and compliant practices.

- Professional Plan Consultant (PPC) Training & Designation
- 401(k) Service Solution Document Library